



# FY 2016 2nd Quarter General Fund Budget Report

**Dr. Mark Sutter**  
**Chief Financial Officer**

**June 14, 2016**

**Strategic Goal 6** – Set the Standard for Sound Governance and Fiscal Management

**Strategy 6.6** – Ensure continued financial stability and accountability through sound financial management, budgeting, and reporting

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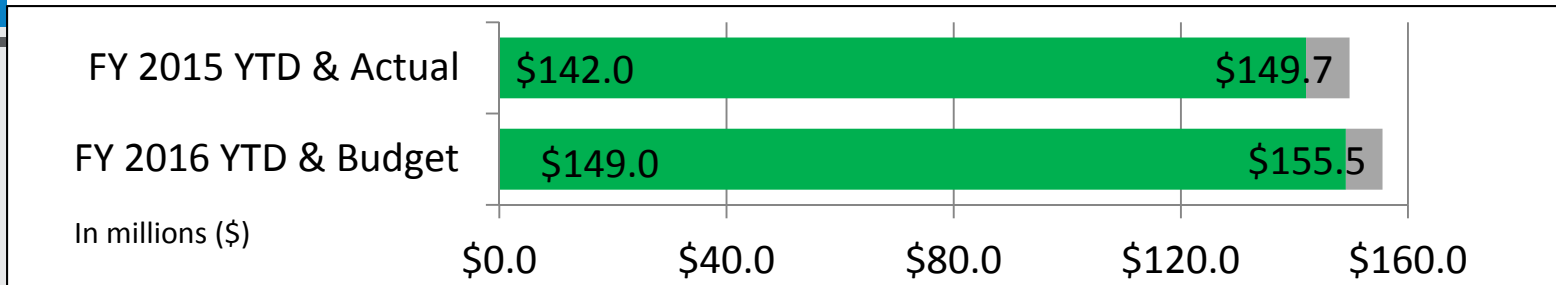
# General Fund Revenues

REVENUE	FY 2016 Adopted Budget	FY 2016 Adjusted Budget	FY 2016 Actual To Date	FY 2016 Actual To Date %	FY 2015 Actual To Date %
Property Taxes	155,512,547	155,512,547	149,047,988	95.8%	95.3%
Sales Taxes	85,173,174	85,173,174	42,632,761	50.1%	50.7%
Franchise Fees	50,707,193	50,707,193	22,981,450	45.3%	43.5%
Charges for Services	28,969,998	28,969,998	11,521,465	39.8%	37.8%
Fines and Forfeitures	12,084,048	12,084,048	5,390,128	44.6%	51.6%
Licenses and Permits	12,574,325	12,574,325	6,503,669	51.7%	42.1%
Intergovernmental	469,169	469,169	76,542	16.3%	68.7%
County Participation	400,871	400,871	195,487	48.8%	0.0%
Interest	100,000	100,000	17,358	17.4%	0.0%
Rents and Other	1,672,791	1,672,791	722,464	43.2%	46.2%
Other Sources (Uses)	21,028,974	21,028,974	10,277,614	48.9%	45.1%
Fund Balance Use	0	3,300,000	0	0.0%	0.0%
	<b>\$368,693,090</b>	<b>\$371,993,090</b>	<b>\$249,366,926</b>	<b>67.0%</b>	<b>66.6%</b>

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# Property Taxes



- *Collected 95.8% of budgeted revenue (95.3% for same period last year)*
- *Collection rate total as a percent of levy continues to perform as budgeted*

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# Sales Taxes



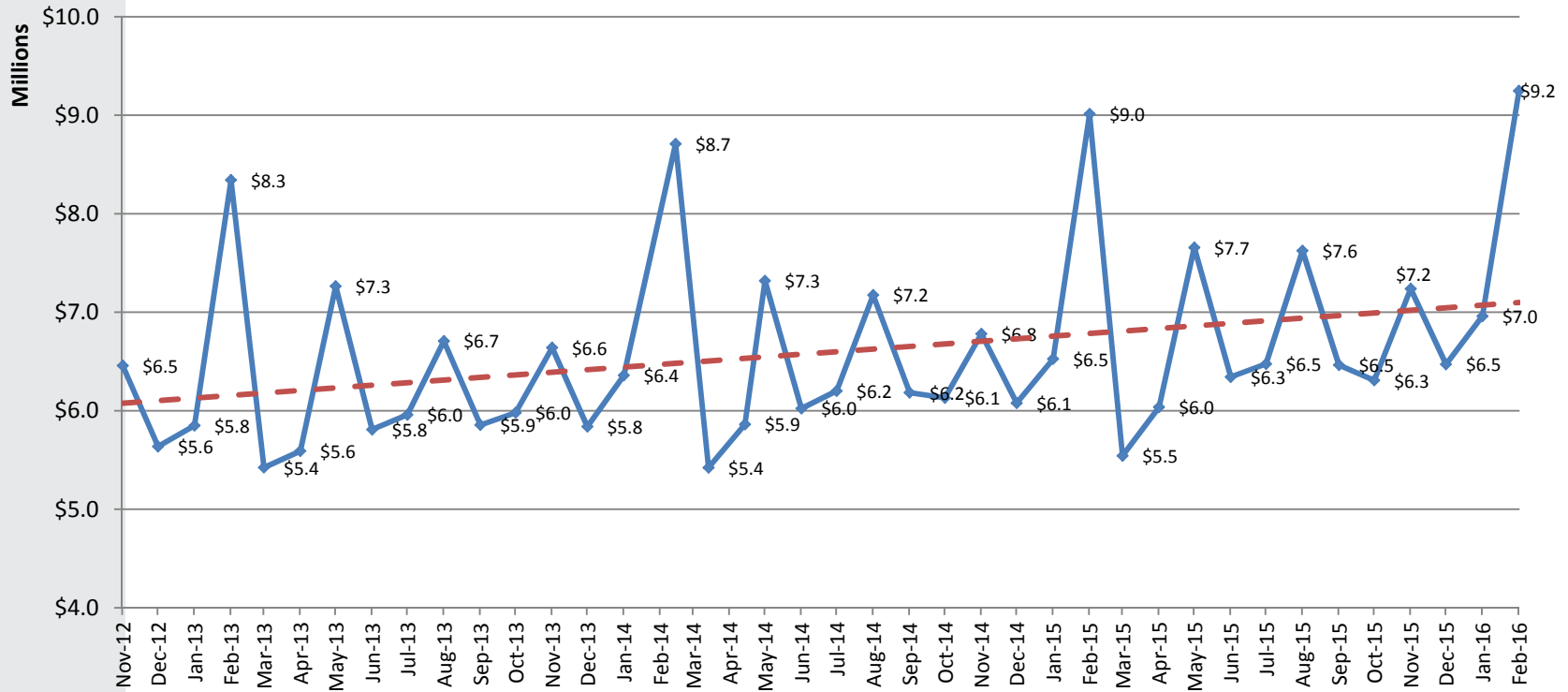
- *Sales tax*
  - *Current period collections up 5.0% compared to same period last year*
  - *25 consecutive month to month increases in current collections*
- *Mixed beverage tax – collections up 4.0% compared to same period last year*

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# Sales Tax

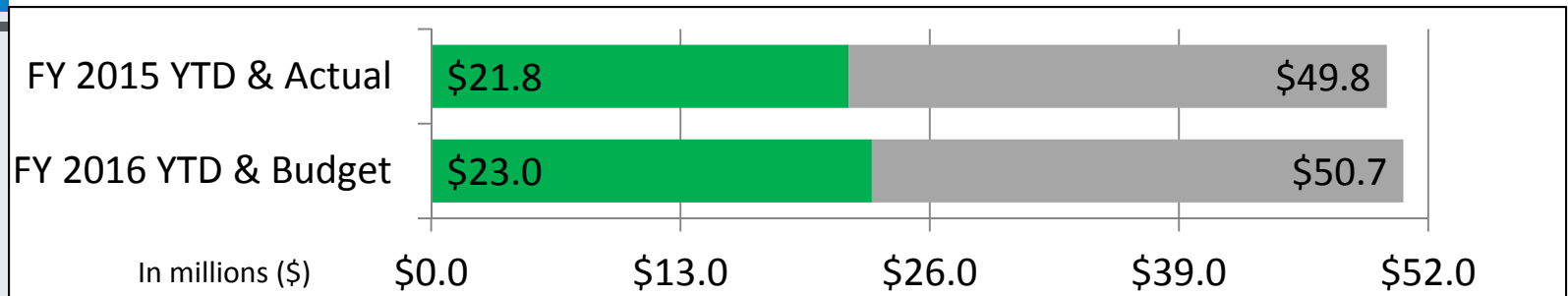
## Current Period Collections



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# Franchise Fees



- *El Paso Water Utility – metered water sales up 15.2% compared to same period last year*
- *Telecom – collections up 13.0% compared to same period last year*
- *El Paso Electric – total sales inside City limits is down 0.3% compared to same period last year*
- *Texas Gas – taxable sales down 13.8% compared to same period last year (residential taxable sales down 12.2%)*

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# Charges for Services

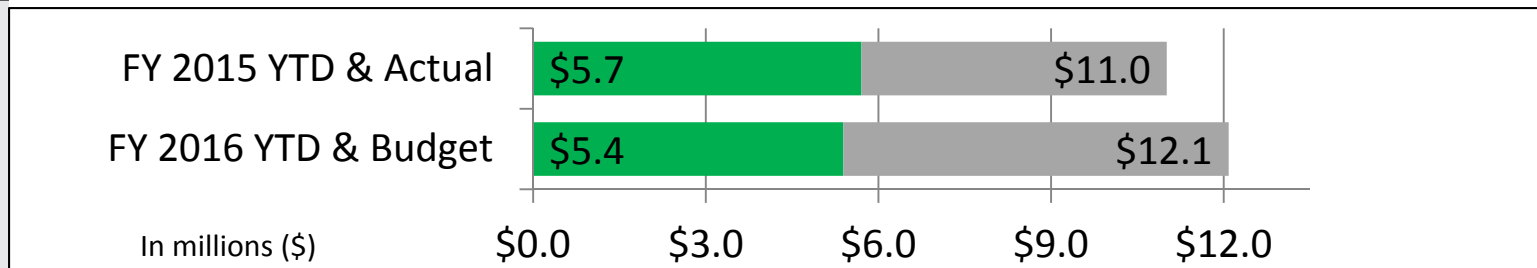


- *Examples of accounts include: ambulance service, indirect costs, reimbursed expenditures, and transfer from capital projects*
- *FY 2016 year-to-date is trending similar to same period last year*

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# Fines & Forfeitures



- *Ticket issuance is down by 17.9% compared to same period last year*
- *Amnesty period conducted from Feb 22 to Mar 5*

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# General Fund Expenditures

<b>EXPENDITURES</b>	<b>FY 2016 Adopted Budget</b>	<b>FY 2016 Adjusted Budget</b>	<b>FY 2016 Actual To Date</b>	<b>FY 2016 Actual To Date %</b>	<b>FY 2015 Actual To Date %</b>
Goal 1 - Economic Development	1,777,782	1,777,782	715,051	40.2%	37.0%
Goal 2 - Public Safety	215,251,654	215,251,653	101,982,078	47.4%	50.0%
Goal 3 - Visual Image	7,479,727	7,479,727	3,327,664	44.5%	45.9%
Goal 4 - Quality of Life	35,559,714	35,654,347	15,129,710	42.4%	42.1%
Goal 5 - Communication	11,489,192	11,489,192	5,883,733	51.2%	55.6%
Goal 6 - Sound Governance	51,437,611	54,687,709	22,318,633	40.8%	43.4%
Goal 7 - Infrastructure	39,055,262	38,960,629	17,531,241	45.0%	47.6%
Goal 8 - Sustainability	6,642,148	6,692,051	2,751,081	41.1%	40.3%
<b>TOTAL EXPENDITURES</b>	<b>\$368,693,090</b>	<b>\$371,993,090</b>	<b>\$169,639,191</b>	<b>45.6%</b>	<b>48.0%</b>

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# General Fund Expenditures

<b>EXPENDITURES</b>	<b>FY 2016 Adopted Budget</b>	<b>FY 2016 Adjusted Budget</b>	<b>FY 2016 Actual To Date</b>	<b>FY 2016 Actual To Date %</b>	<b>FY 2015 Actual To Date %</b>
Personal Services	274,082,438	275,492,211	130,788,933	47.5%	49.8%
Contractual Services	33,851,598	34,429,464	18,242,207	53.0%	48.9%
Materials and Supplies	15,516,455	15,240,483	6,243,038	41.0%	36.4%
Operating	24,543,052	22,717,261	8,504,825	37.4%	47.5%
Non-Operating	6,280,668	6,280,008	2,431,830	38.7%	41.9%
Intergovernmental	1,546,184	1,535,695	260,159	16.9%	10.3%
Other Uses	12,872,695	15,759,758	3,168,198	20.1%	28.0%
Capital Outlay	0	538,211	0	0.0%	0.0%
<b>TOTAL EXPENDITURES</b>	<b>\$368,693,090</b>	<b>\$371,993,090</b>	<b>\$169,639,191</b>	<b>45.6%</b>	<b>48.0%</b>

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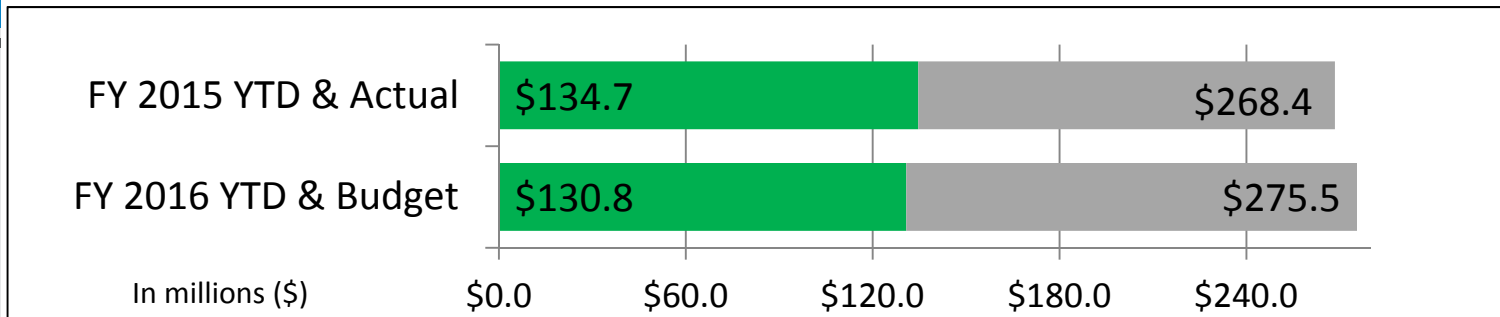
# General Fund Expenditures

EXPENDITURES	FY 2016 Adoptd Budget	FY 2016 Adjusted Budget	FY 2016 Actual To Date	FY 2016 Actual To Date %	FY 2015 Actual To Date %
Capital Improvement	6,562,223	6,467,590	2,305,689	35.6%	42.6%
City Attorney	3,960,788	3,960,788	1,701,283	43.0%	54.9%
City Manager	2,893,192	2,893,192	1,355,450	46.8%	50.6%
Community Development	472,545	522,448	156,779	30.0%	31.5%
Economic Development	1,777,782	1,777,782	715,051	40.2%	37.0%
Fire	97,267,111	97,267,111	46,346,742	47.6%	50.3%
Human Resources	2,068,125	2,068,125	942,127	45.6%	50.2%
Information Technology	11,489,192	11,489,192	5,883,733	51.2%	55.6%
Library	8,964,491	8,964,491	4,004,624	44.7%	44.3%
Mayor and Council	1,275,010	1,275,010	573,403	45.0%	50.0%
MCAD	2,432,128	2,432,127	1,044,210	42.9%	46.2%
Municipal Clerk	5,473,930	5,516,297	2,572,308	46.6%	42.2%
Non-Departmental	32,406,122	35,613,852	13,740,935	38.6%	40.2%
Office of the Comptroller	2,025,168	2,025,168	905,793	44.7%	43.9%
Parks	19,989,529	20,084,162	8,247,570	41.1%	39.8%
Planning and Inspections	7,479,727	7,479,727	3,327,664	44.5%	45.9%
Police	117,984,542	117,984,542	55,635,336	47.2%	49.8%
Public Health	6,169,603	6,169,603	2,594,301	42.0%	41.0%
Purchasing	1,335,277	1,335,277	527,334	39.5%	44.3%
Streets and Maintenance	32,493,039	32,493,039	15,225,552	46.9%	48.4%
Zoo	4,173,567	4,173,567	1,833,306	43.9%	46.3%
	<b>\$368,693,090</b>	<b>\$371,993,090</b>	<b>\$169,639,191</b>	<b>45.6%</b>	<b>48.0%</b>

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# Personal Services



- FY 2016 year-to-date is less compared to same period last year due to the change in monthly accruals*

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# Contractual Services



- *Year-to-date expenses are higher than same period last year due to:*
  - *Timing of payments related to Information Technology contracts*
  - *Vehicle maintenance expenses are 13% higher than same period last year*

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# Materials & Supplies



- *Year-to-date expenses are high than same period last year due to:*
  - *Increase in ammunition purchases*
  - *Increase in library book purchases*

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# Operating Expenditures

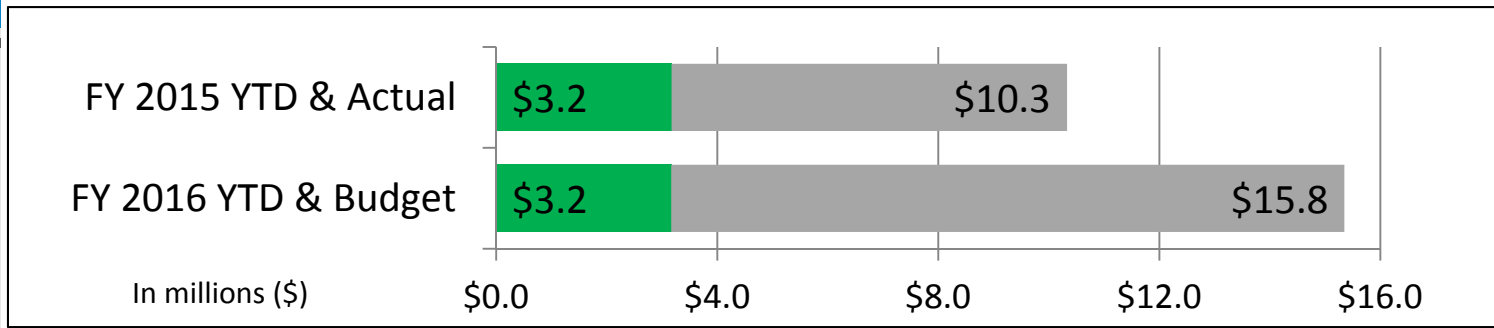


- *Year-to-date expenses are high than same period last year due to:*
  - *Cost reductions related to phone lines*
  - *Liability and Property Insurance payments have not been processed yet in FY 2016*

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# Other Uses



- *Category includes transfers for economic incentive agreements, animal shelter, TRZ debt subsidy, vehicle replacement, ballpark debt subsidy, and fund balance replenishment*
- *Also includes authorized use of fund balance*

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# FY 2016 General Fund

Description		Amount
FY 2015 year-end savings (after approved use)		\$3,612,939
FY 2016 projected revenues	\$367,010,008	
FY 2016 projected expenditures	\$365,214,950	\$1,795,058*
<b>Net projected increase to reserves (FY15/16)</b>		<b>\$5,407,997</b>

\*FY 2016 Adopted Budget includes \$1,282,635 to replenish reserves

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# FY 2016 General Fund

- *Authorized \$5.94M use of Fund Balance:*
  - *Jan. 25 - \$3.3M for Westside Pool and Splash pads in District 1, 7, and 8*
  - *Feb. 9 - \$640K for ADA improvements, two roof repairs, and Armijo pool repair*
  - *Mar. 8 - \$2.0M for park playground equipment*



# Economic Indicators

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# Economic Indicators Dashboard (2nd Quarter Only)

Economic Indicator	FY 2015	FY 2016	Variance	%	
	2nd Quarter	2nd Quarter		Change	
El Paso MSA Unemployment Rate	5.4%	4.7% <sup>2</sup>	-0.7%	-12.96%	✓
HOT Tax <sup>3</sup>	\$2,185,901	\$2,303,786	117,885	5.39%	✓
Sales Tax	\$20,766,173	\$21,515,185	749,011	3.61%	✓
Total Bridge Traffic	2,126,136	2,205,939	79,803	3.75%	✓
Pedestrian Bridge Traffic	1,032,410	1,095,885	63,475	6.15%	✓
Vehicle Bridge Traffic	1,007,418	1,018,015	10,597	1.05%	✓
Commercial Bridge Traffic	86,308	92,039	5,731	6.64%	✓
Housing Permits	456	439	-17	-3.73%	●
Commercial Permits	27	72	45	166.67%	✓
EPIA Enplanements	307,692	310,575	2,883	0.94%	✓

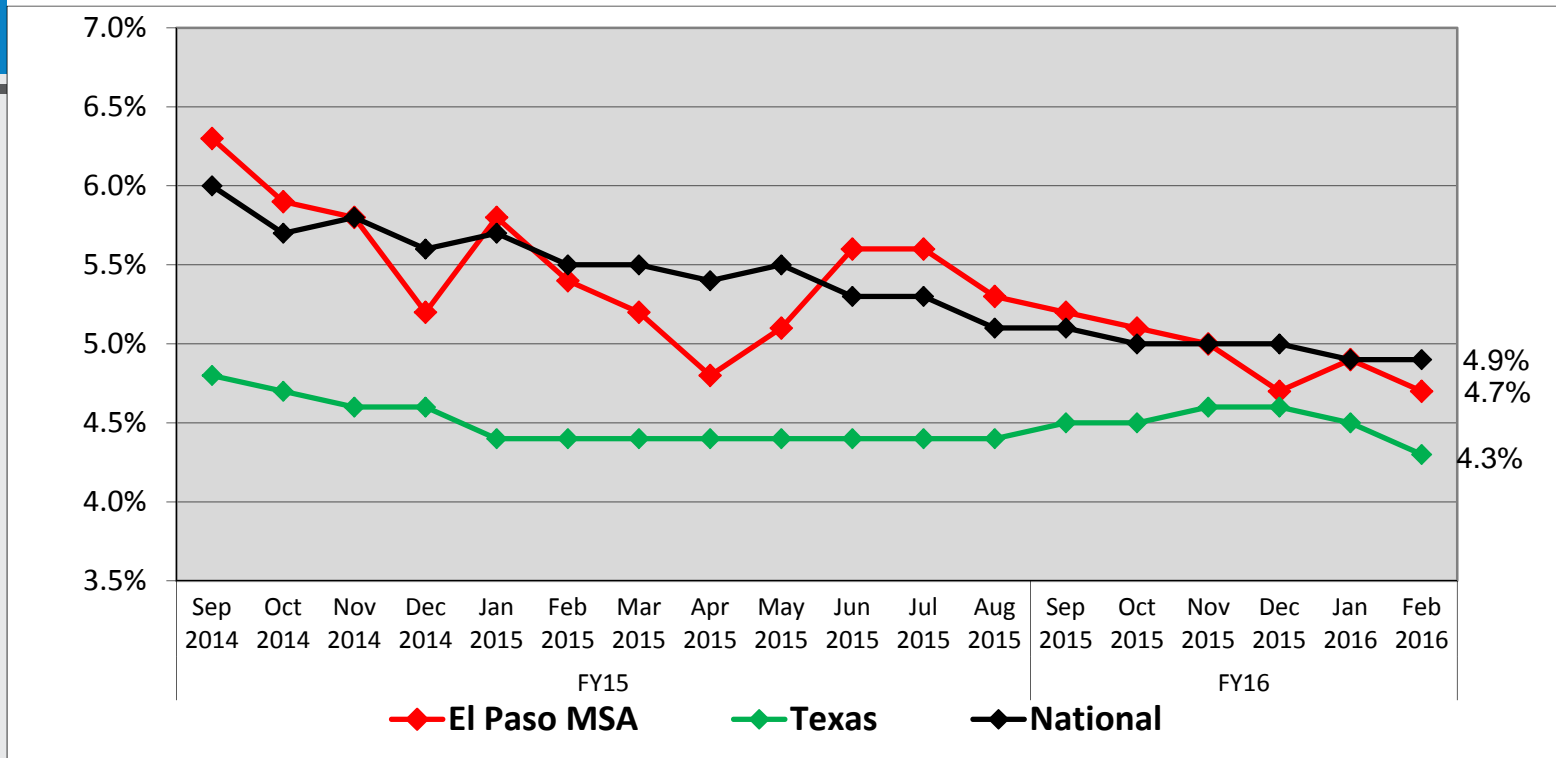
<sup>1</sup> February, 2015

<sup>2</sup> February, 2015

<sup>3</sup> Does not include 2% Venue Project



# Unemployment



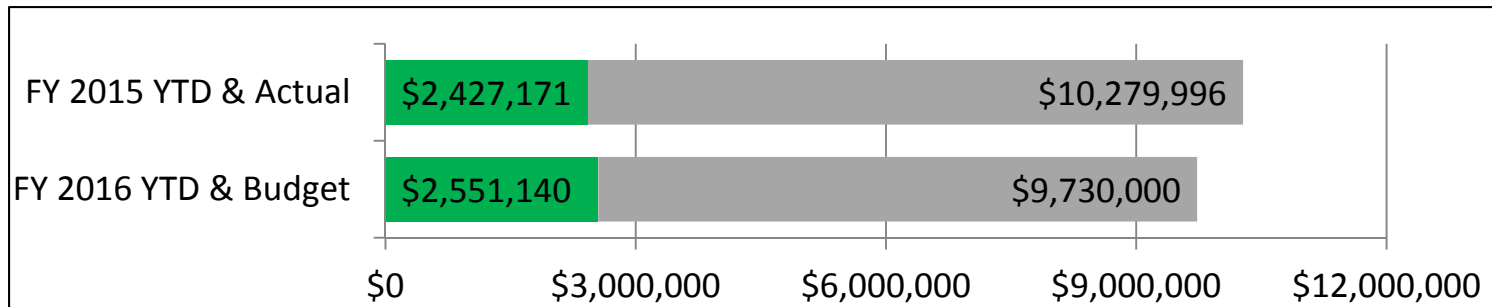
Unemployment rates are not seasonally adjusted

Source: Bureau of Labor Statistics; data are provisional, subject to revision

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# Hotel Occupancy Tax Revenue



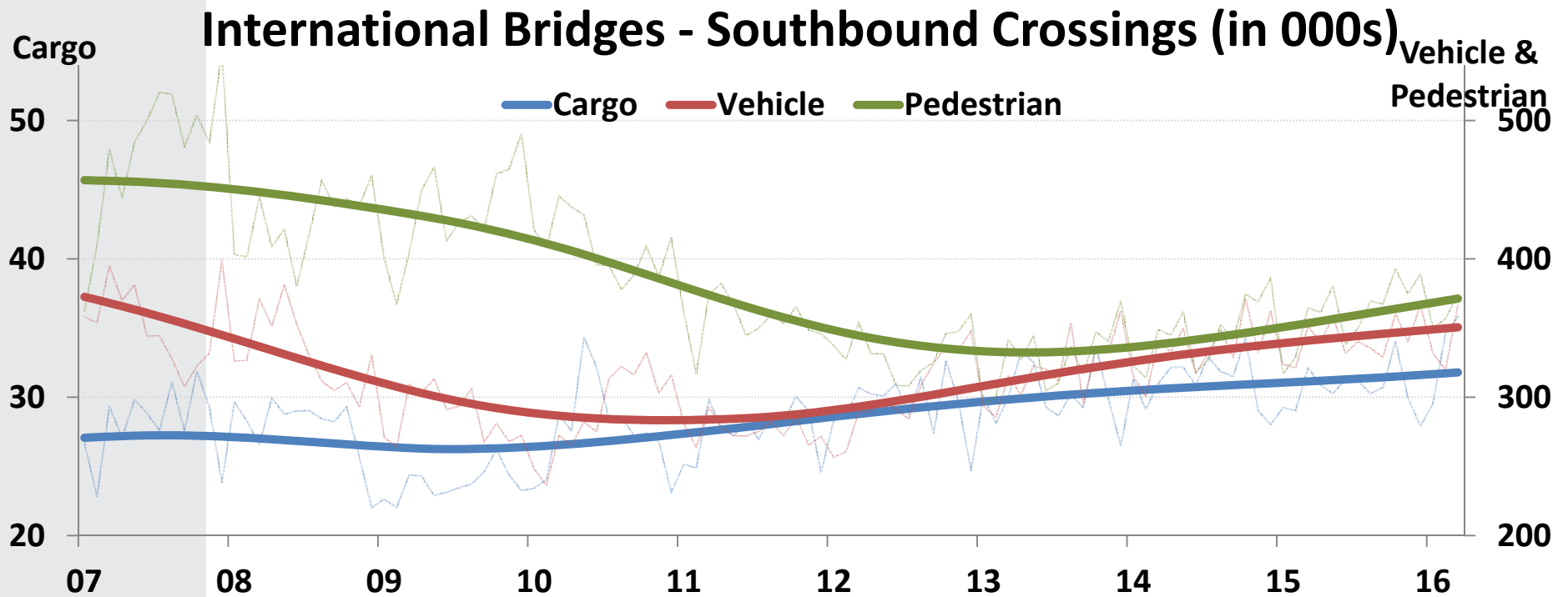
FY 2015 HOT revenue finished 10.7% higher than FY 2014 or an almost \$1 million increase.

Source: Destination El Paso

Does not include 2% for Venue Project  
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# Bridge Crossings

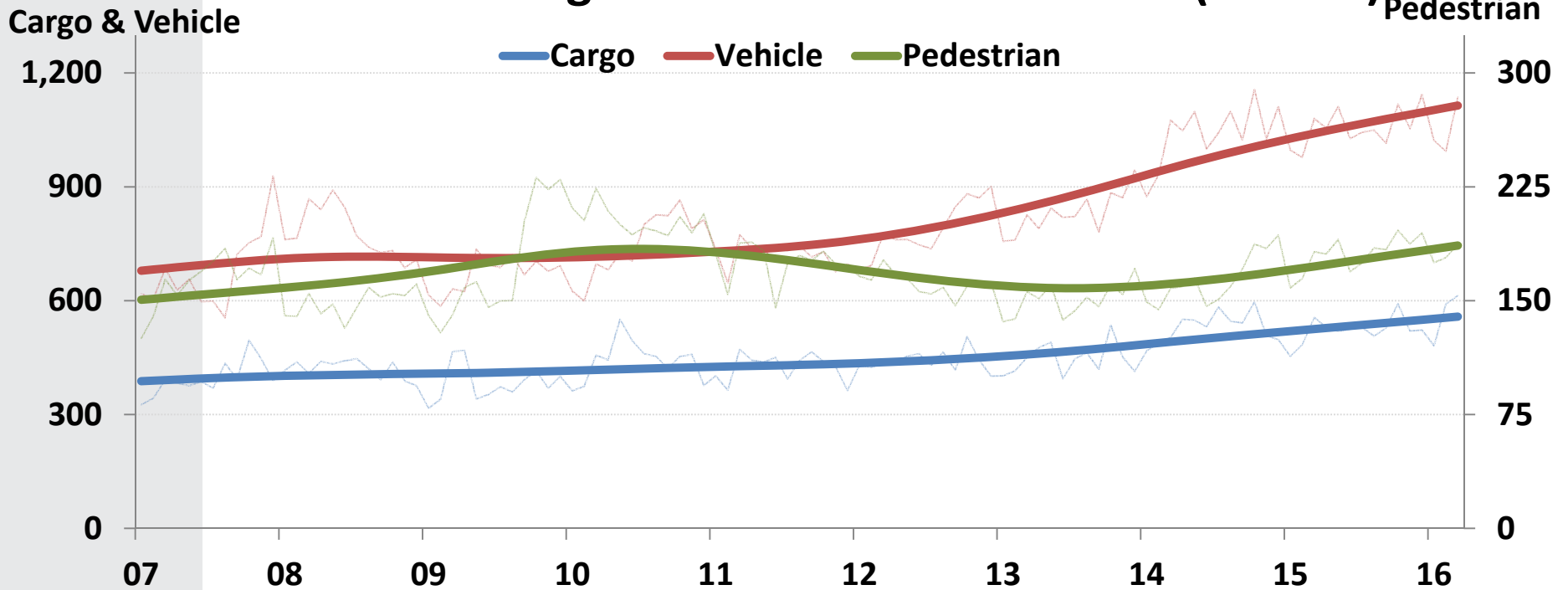


Source: International Bridges Department *"Delivering Outstanding Services"*



# Bridge Crossings

## International Bridges - Southbound Revenues (in 000s)

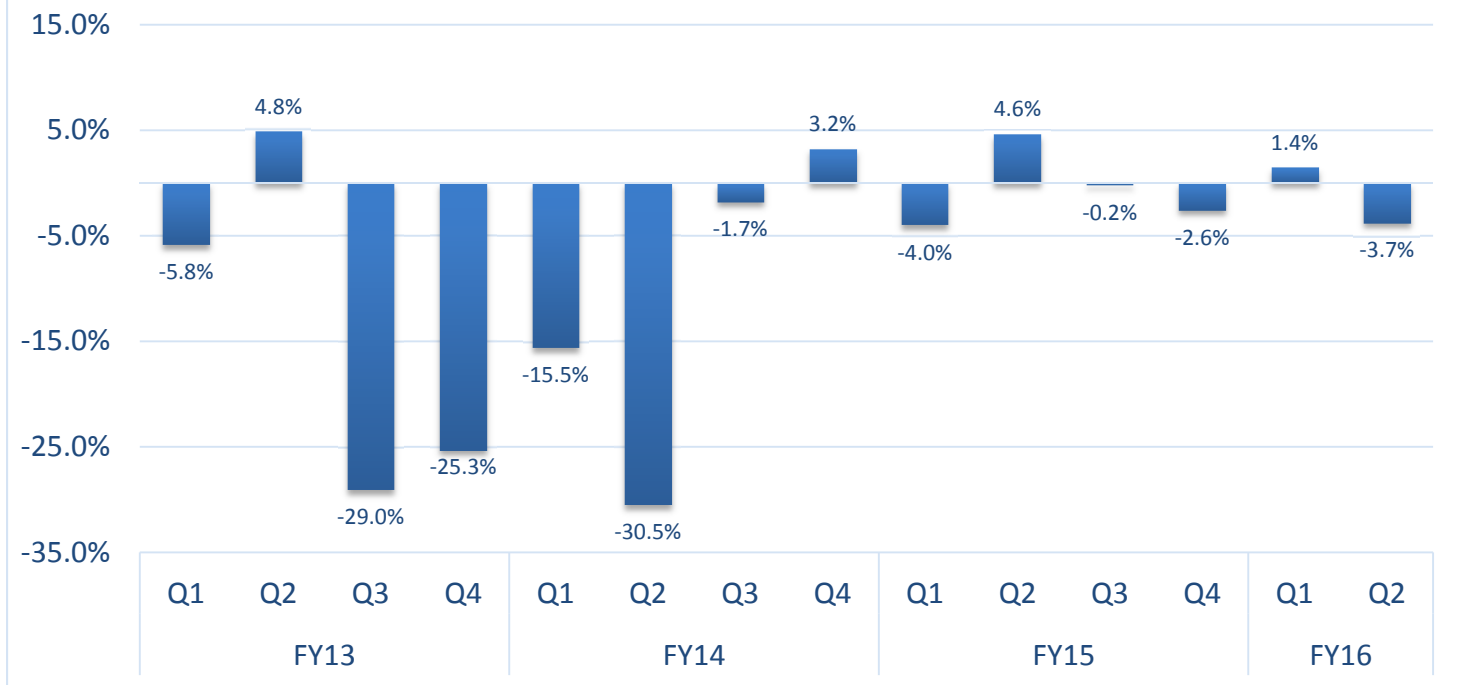


Source: International Bridges Department "Delivering Outstanding Services"





## City of El Paso Building Permits (Residential & Commercial) (Quarterly Variance)

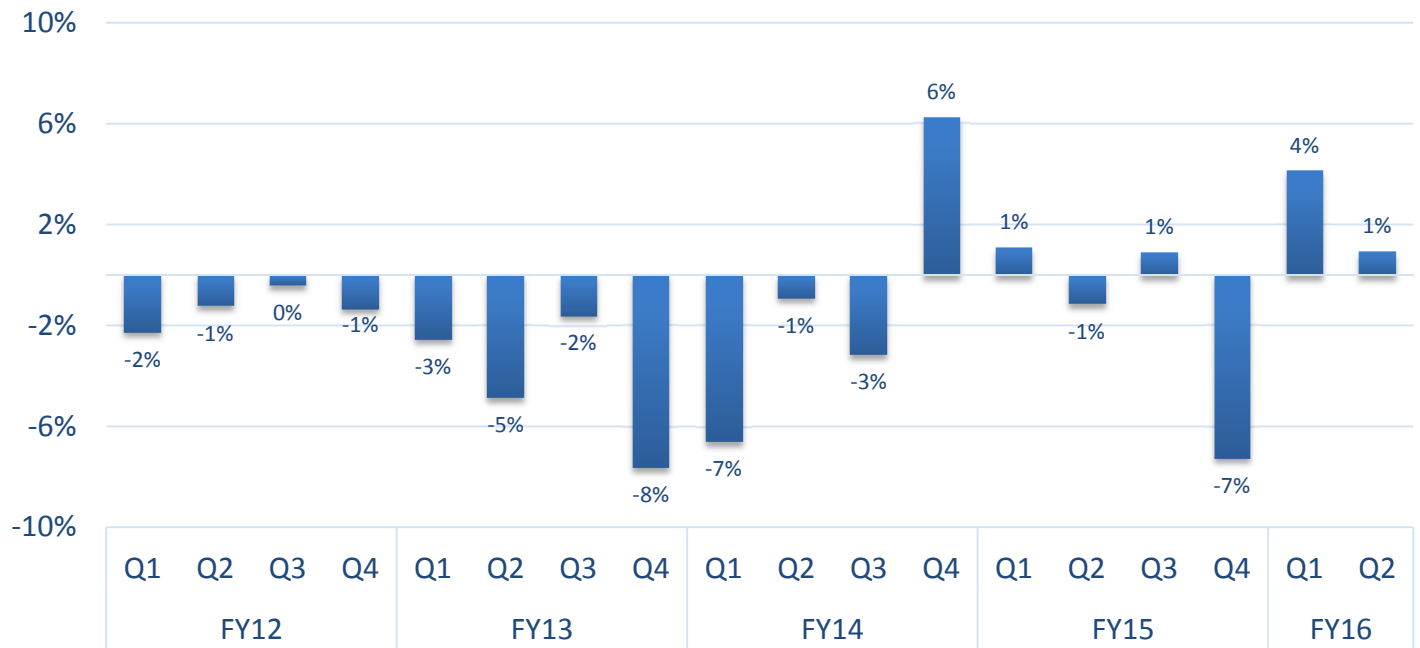


Source: Planning & Inspections

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## El Paso International Airport Enplanements (Quarterly Variance)



Source: El Paso International Airport

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# Questions?

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**CAPITAL IMPROVEMENT PROGRAM (CIP)  
BUDGET TRANSFER REPORT  
SECOND QUARTER FY 2016**

Date Completed	Fund	Amount	Project	Division	BT #	JUSTIFICATION	FUNDING SOURCE
12/1/2015	4510, 4060, 4550	\$55,998	PCP12SRTS060, PCP12SRTS080, PCP12SRTS090, PCP12SRTS020, PCP12SRTS040, PCP13SRTS01, PCP12SRTS070	28320, 31610, 31180	2016-0186	CID proposes to transfer appropriation between accounts in order to partially closeout the City portion of the Safe Routes to School projects which are complete. Funding sources are FY10 Transportation CO, 1994A CO Issue and 1998 GO Issue. The budget transfer request is in accordance with paragraph 8 of the budget resolution. Districts: Citywide	FY10 Transportation CO, 1994A CO Issue and 1998 GO Issue
12/1/2015	4970	\$1,000	PCP14NIPD2B	28190	2016-0187	CID proposes to appropriate \$1,000.00 for project Newman Park Improvements. Funding source is other outside sources (Newman Park Neighborhood Association). The budget transfer request is in accordance with paragraph 13 of the budget resolution. District: 2	Other Outside Sources (Newman Park Neighborhood Association)
1/4/2016	4730	\$301,308	BONDISSUE, PCP10TRAN010, PCP13SRTS01, PCP12SRTS070, PCP14TRAN10	99998, 28900	2016-0218	CID proposes to transfer appropriation of \$301,308.05 for Country Club, Safe Routes to School #1, #2 and #3 and Bataan Overpass Pedestrian Improvements from the completed Bond Issue project. Funding source is the City Relocation fund approved by council 9/18/2012. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District: Citywide	Relocation CIP
12/14/2015	4800	\$4,447	PCP14NIPD1A, PCP14NIPD1C, PCP14NIPD1B	290010	2016-0221	CID proposes to transfer appropriation of \$4,446.50 for project Mission Hills Park from completed projects Madeline Park Improvements and Little River Park Improvements. Funding source is the 2012 Quality of Life approved by council November 7, 2012. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District: 1	GOP 2012 QOL
12/10/2015	4690	\$1,783	PCP08NI01A0, PCP13PRKA02	99999	2016-0232	CID proposes to transfer appropriation of \$1,782.50 for Barron Park project from Lower Dyer improvement project. Funding source is 2006 CO approved by Council 1/10/2006. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District: 4	2006 CO's
1/4/2016	4800	\$750,000	PCP13ZOOD08, PCP13ZOOB03	29020	2016-0233	ECM proposes to transfer appropriation of \$750,000.00 for project Wildlife Theatre Stadium from Canal Landscape Improvements which has been significantly reduced in scope. The funding source is 2012 QOL approved by council November 7, 2012. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District 8	GOP 2012 QOL
1/7/2016	4970	\$11,620	PCP13ST003Y1M	38230	2016-0272	CID proposes to increase appropriation of \$11,620 for project Manor Place and Barker Road. Funding source is reimbursables from PSB. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District: 3	Other Outside Sources (PSB)
1/14/2016	4970	\$36,067	PCP13ST003Y1L	38230	2016-0292	CID proposes to increase appropriation of \$36,067.00 for project Five Points Quiet Zone and Waterline Improvements. Funding source is reimbursables from PSB. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District: 3	Other Outside Sources (PSB)
1/20/2016	4800	\$22,700	PCP15NIPD3B	29010	2016-0301	CID proposes to transfer appropriation of \$22,700.00 to fund the installation of street lights in the Ranchland Neighborhood area. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District 3	GOP 2012 QOL
1/26/2016	4510	\$2,231,958	PCP10TRAN90, PCP16TRAN04	28320	2016-0312	CID proposes to transfer appropriation of \$2,231,958.15 from project PCP10TRAN90 to project PCP16TRAN04 for Camino Real Regional Mobility Authority (CRRMA) for roadway improvements on Kansas St and Father Rahm Ave for the CDB IV project. The amount to be transferred was approved by council on 12/8/2015 and is in compliance with paragraph 8 of the budget resolution. District 8	CO 2010 ISSUE
1/12/2016	4740	\$7,100,000	PCP13ST0007, PCP13ST007Y4, PCP13ST0002, PCP13ST002RSY4	28900	2016-0139	CID proposes to appropriate \$600,000.00 for Ped Element SW & Parkway Yr 4 and \$6,500,000.00 for Resuracing Yr 4 from the Ped Element SW & Parkway Master and the Resurfacing Master. Funding source is 2013 CO Street Infrastructure approved by council June 26, 2012. The budget transfer request is in accordance with paragraph 8 of the budget resolution. Districts: Citywide	2013 STREET INFRASTRUCTURE
2/4/2016	4950	\$651,787	PCP10TRAN120	38170	2016-0338	CID proposes to adjust appropriations to closeout completed project for Zaragosa Road Fiber Cable installation. The funding source is TXDOT reimbursables. District 5	Capital Projects - TXDOT
2/22/2016	4800	\$50,000	PCP13ZOOA05, PCP13ZOO-PMFIRM	29020	2016-0396	CID proposes to transfer appropriations of \$50,000.00 for additional Project Management Services for the Zoo Program. Funding source is from the 2012 Quality of Life approved by council resolution dated April 22, 2014. This budget transfer request is in accordance with paragraph 8 of the budget resolution. District 8	GOP 2012 QOL
2/22/2016	4970	\$133,662	PCP09MT0070B	38230	2016-0397	CID proposes to appropriate \$133,661.50 for funding for Wren Road Reconstruction and improvement project as part of Sun Metro Tiger V grant and enterprise funds. The funding source is reimbursed expenditures from PSB for the water and sanitary sewer work portion of the bid. This budget transfer request is in accordance with paragraph 13 of the budget resolution. District 4	Other Outside Source (PSB)

2/22/2016	4740	\$215,122	PCP13ST003Y1N, PCP13ST003Y1A	28900	2016-0412	CID proposes to transfer appropriation of \$92,000.00 from project PCP13ST003Y1N to project PCP13ST003Y1A Ramos Ct, Little Flower & Manning Way Street Improvements. These funds are needed to cover additional cost for landscaping and irrigation work. This is in compliance with paragraph 13 of the budget resolution. District 3	2013 STREET INFRASTRUCTURE
2/24/2016	4800, 4930, 1000	\$4,753,919	PCP13PRKA08, PCP13PRKC07, PCP13PRKA32, PIF16PRK01, PIF16PRK02, PIF16PRK03	29010, 38290, 99999	2016-0431	CID proposes to reallocate savings from completed projects appropriation of \$1,568,253.59 from PCP13PRKA08, \$60,017.00 from PCP13PRKA32 and year end savings of \$236,974 to complete Westside Pool project PCP13PRKC07 and splash pads for three Districts. The BT request is in accordance paragraph 8 of the budget resolution. This transfer of funds was approved by City Council on 1/25/2016. District 1,7,8	GOP 2012 QOL, Capital Projects-Internal, GF