



FY 2016 3rd Quarter General Fund Budget Report

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Chief Financial Officer

September 6, 2016

Strategic Goal 6 – Set the Standard for Sound Governance and Fiscal Management

Strategy 6.6 – Ensure continued financial stability and accountability through sound financial management, budgeting, and reporting



Chronology

- FY 2016 1st Quarter Budget Report was presented February 22, 2016
- FY 2016 2nd Quarter Budget Report was presented June 14, 2016



General Fund Revenues

REVENUE	FY 2016 Adopted Budget	FY 2016 Adjusted Budget	FY 2016 Actual To Date	FY 2016 Actual To Date %	FY 2015 Actual To Date %
Property Taxes	155,512,547	155,512,547	153,069,556	98.4%	98.6%
Sales Taxes	85,173,174	85,173,174	63,616,372	74.7%	75.3%
Franchise Fees	50,707,193	50,707,193	34,966,682	69.0%	68.9%
Charges for Services	28,969,998	29,024,113	19,446,894	67.0%	64.5%
Fines and Forfeitures	12,084,048	12,084,048	8,556,345	70.8%	78.6%
Licenses and Permits	12,574,325	12,574,325	10,225,049	81.3%	70.7%
Intergovernmental	469,169	469,169	216,254	46.1%	78.0%
County Participation	400,871	400,871	312,779	78.0%	85.0%
Interest	100,000	100,000	8,744	8.7%	3.2%
Rents and Other	1,672,791	1,672,791	1,113,081	66.5%	70.0%
Other Sources (Uses)	21,028,974	26,970,974	15,376,060	57.0%	69.1%
	\$368,693,090	\$374,689,205	\$306,907,816	81.9%	82.7%



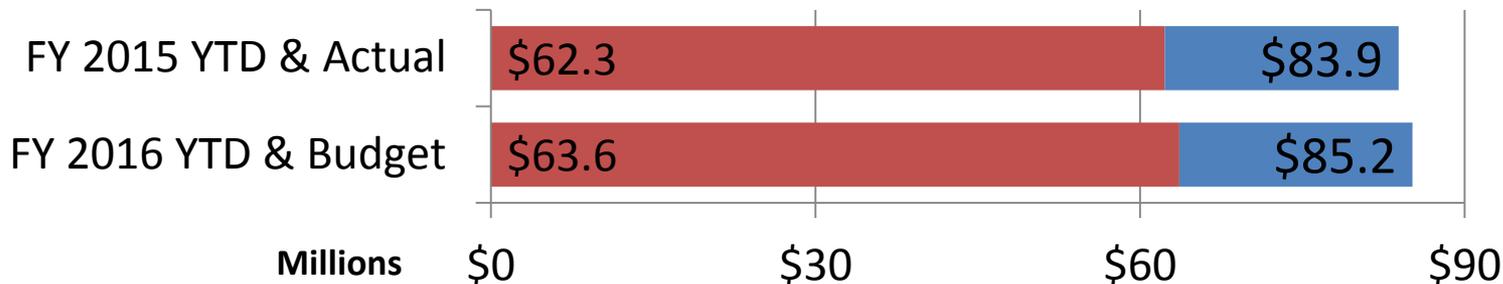
Property Taxes



- *Collected 98.4% of budgeted revenue (98.6% for same period last year)*
- *Collection rate total as a percent of levy continues to perform as budgeted*



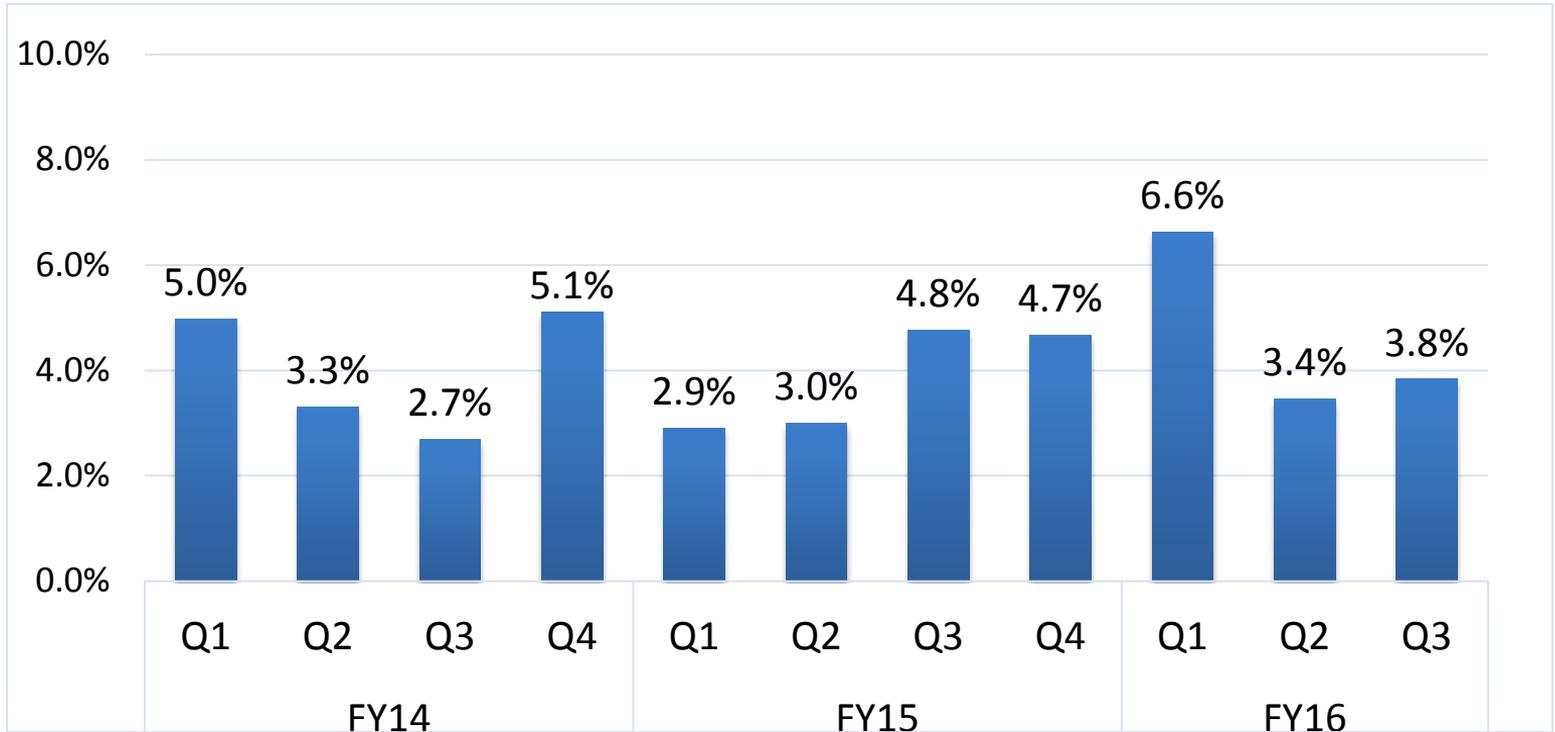
Sales Taxes



- *Sales tax*
 - *Current period collections up 5.0% compared to same period last year*
 - *28 consecutive month to month increases in current collections*
- *Mixed beverage tax – collections up 4.0% compared to same period last year*



Sales Tax – Current Collections (Quarterly Variance)





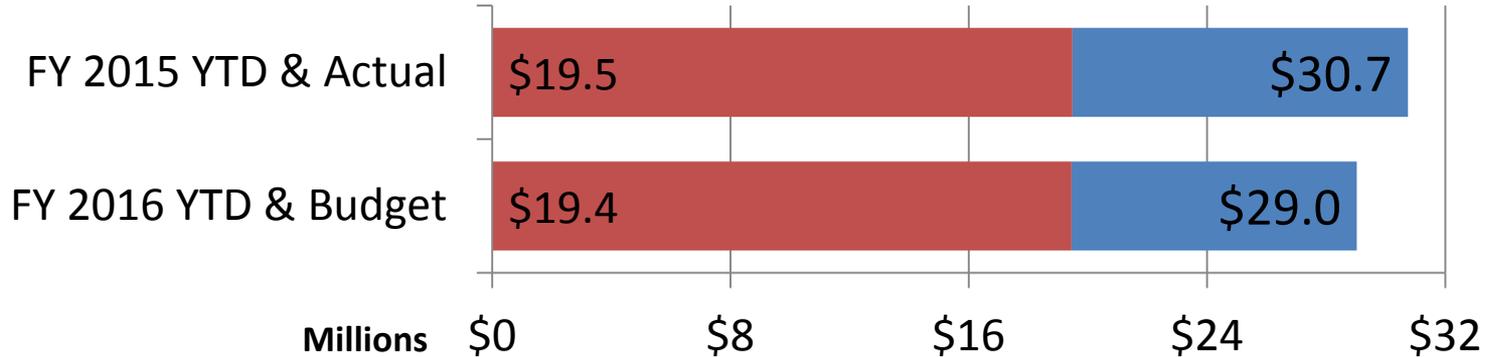
Franchise Fees



- *El Paso Water Utility – metered water sales up 13.0% compared to same period last year*
- *Telecom – collections up 14.0% compared to same period last year*
- *El Paso Electric – total sales inside City limits is down 2.3% compared to same period last year*



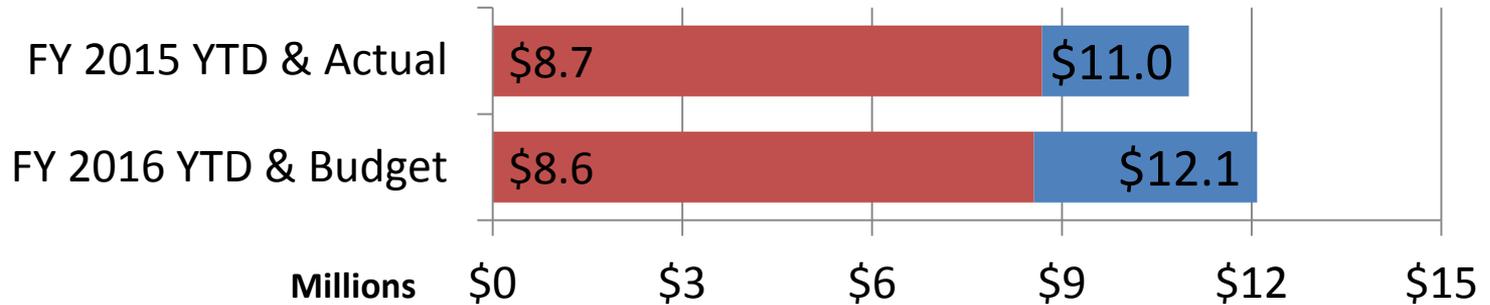
Charges for Services



- *Examples of accounts include: ambulance service, indirect costs, reimbursed expenditures, and transfer from capital projects*
- *FY 2016 year-to-date is trending similar to same period last year*



Fines & Forfeitures



- *Ticket issuance is down by 15.4% compared to same period last year*
- *Amnesty period conducted from Feb 22 to Mar 5*



General Fund Expenditures

EXPENDITURES	FY 2016 Adopted Budget	FY 2016 Adjusted Budget	FY 2016 Actual To Date	FY 2016 Actual To Date %	FY 2015 Actual To Date %
Goal 1 - Economic Development	1,777,782	1,777,782	1,049,703	59.0%	59.2%
Goal 2 - Public Safety	215,251,654	215,251,653	151,192,414	70.2%	74.4%
Goal 3 - Visual Image	7,479,727	7,479,727	4,994,609	66.8%	68.5%
Goal 4 - Quality of Life	35,559,714	35,663,935	23,137,054	64.9%	64.5%
Goal 5 - Communication	11,489,192	11,489,192	7,844,293	68.3%	75.1%
Goal 6 - Sound Governance	51,437,611	57,320,121	37,905,315	66.1%	64.8%
Goal 7 - Infrastructure	39,055,262	39,014,744	26,368,445	67.6%	71.9%
Goal 8 - Sustainability	6,642,148	6,692,051	3,907,119	58.4%	58.8%
TOTAL EXPENDITURES	\$368,693,090	\$374,689,205	\$256,398,951	68.4%	71.5%



General Fund Expenditures

EXPENDITURES	FY 2016	FY 2016	FY 2016	FY 2016	FY 2015
	Adopted Budget	Adjusted Budget	Actual To Date	Actual To Date %	Actual To Date %
Personal Services	274,082,438	275,042,097	192,745,644	70.1%	74.3%
Contractual Services	33,851,598	34,856,952	24,694,763	70.8%	67.7%
Materials and Supplies	15,516,455	15,107,295	9,664,106	64.0%	55.8%
Operating	24,543,052	22,693,815	13,443,400	59.2%	72.3%
Non-Operating	6,280,668	6,255,008	3,938,250	63.0%	58.6%
Intergovernmental	1,546,184	1,535,695	442,779	28.8%	18.3%
Other Uses	12,872,695	18,867,170	11,447,399	60.7%	50.1%
Capital Outlay	0	331,174	22,611	6.8%	16.5%
TOTAL EXPENDITURES	\$368,693,090	\$374,689,205	\$256,398,951	68.4%	71.5%

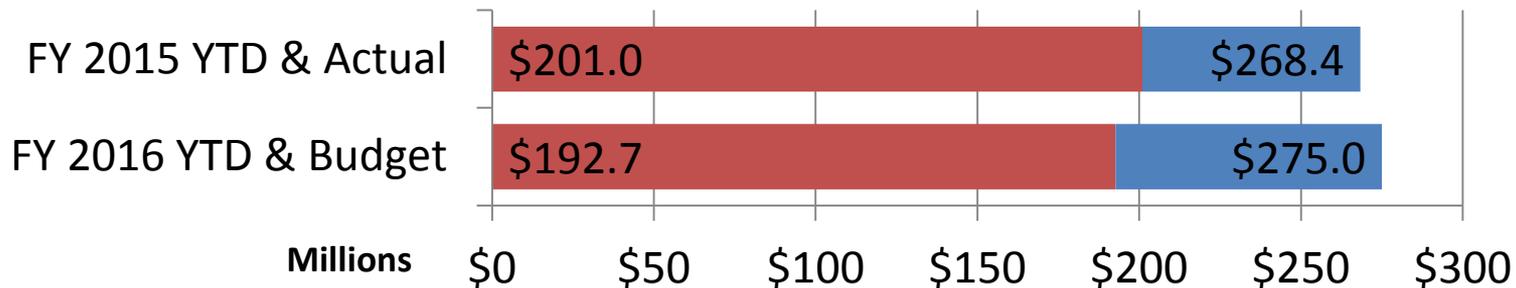


General Fund Expenditures

EXPENDITURES	FY 2016	FY 2016	FY 2016	FY 2016	FY 2015
	Adopted Budget	Adjusted Budget	Actual To Date	Actual To Date %	Actual To Date %
Capital Improvement	6,562,223	6,467,590	3,384,288	52.3%	63.1%
City Attorney	3,960,788	3,960,788	2,550,246	64.4%	74.7%
City Manager	2,893,192	2,893,192	1,965,257	67.9%	74.1%
Community and Human Development	472,545	522,448	198,608	38.0%	46.8%
Economic Development	1,777,782	1,777,782	1,049,703	59.0%	59.2%
Fire	97,267,111	97,267,111	68,519,131	70.4%	74.9%
Human Resources	2,068,125	2,068,125	1,395,924	67.5%	70.9%
Information Technology	11,489,192	11,489,192	7,844,293	68.3%	75.1%
Library	8,964,491	8,964,491	6,061,500	67.6%	67.2%
Mayor and Council	1,275,010	1,275,010	837,003	65.6%	74.5%
MCAD	2,432,128	2,432,127	1,573,736	64.7%	70.2%
Municipal Clerk	5,473,930	5,564,714	3,826,803	68.8%	67.5%
Non-Departmental	32,406,122	38,197,847	25,106,985	65.7%	60.9%
Office of the Comptroller	2,025,168	2,025,168	1,410,316	69.6%	68.7%
Parks	19,989,529	20,093,750	12,726,459	63.3%	61.3%
Planning and Inspections	7,479,727	7,479,727	4,994,609	66.8%	68.5%
Police	117,984,542	117,984,542	82,673,282	70.1%	74.0%
Public Health	6,169,603	6,169,603	3,708,511	60.1%	59.6%
Purchasing and Strategic Sourcing	1,335,277	1,335,277	812,781	60.9%	63.8%
Streets and Maintenance	32,493,039	32,547,154	22,984,157	70.6%	73.3%
Zoo	4,173,567	4,173,567	2,775,359	66.5%	70.9%
	\$368,693,090	\$374,689,205	\$256,398,951	68.4%	71.5%



Personal Services



- *FY 2016 year-to-date is less compared to same period last year due to the change in monthly accruals*



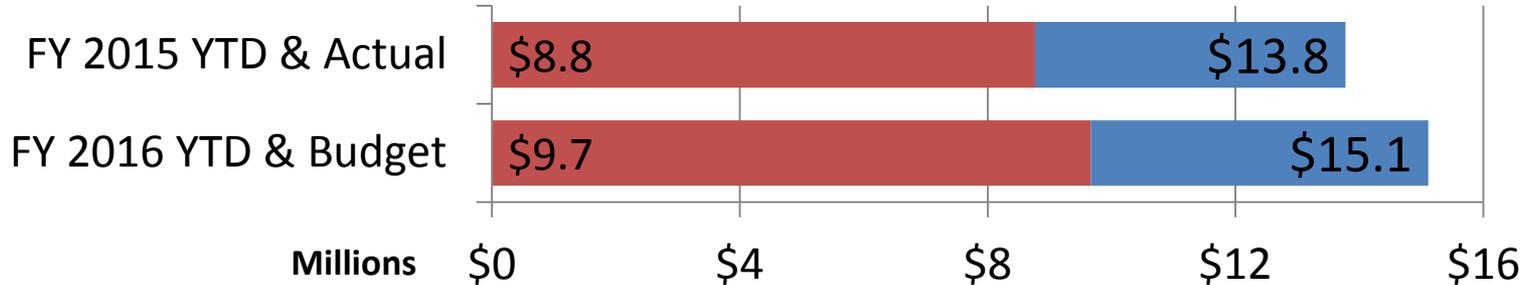
Contractual Services



- *Year-to-date expenses are higher than same period last year due to:*
 - *Maintenance, support, and license renewals for Information Technology contracts*
 - *Vehicle maintenance expenses are 12% higher than same period last year*



Materials & Supplies



- *Year-to-date expenses are higher than same period last year due to:*
 - *Increase in ammunition purchases*
 - *Increase in Streets & Maintenance Department (striping, signs, pothole patching, building facilities)*
 - *Fuel expenses down by 28.6%*



Operating Expenditures



- *Year-to-date expenses are lower than same period last year due to:*
 - *Cost reductions related to phone lines*
 - *Utilities (water expenses up 29% and electricity down by 7%)*
 - *Timing of liability and property Insurance payments*



Other Uses



- *Year-to-date expenses are higher than same period last year due to \$5.9M Council authorized use of fund balance*
- *Category includes transfers for economic incentive agreements, animal shelter, TRZ debt subsidy, vehicle replacement, ballpark debt subsidy, and fund balance replenishment*



FY 2016 General Fund

Description	Amount
FY 2016 projected revenues	\$367,408,658
FY 2016 projected expenditures	\$371,255,704
FY 2016 actual variance	(\$3,847,047)
Council authorized use of fund balance (from FY15 savings)	\$5,942,000
FY 2016 projected net year-end savings	\$2,094,953*

*FY 2016 Adopted Budget includes \$1,282,635 to replenish reserves



FY 2016 General Fund

- *Authorized \$5.94M use of Fund Balance:*
 - *Jan. 25 - \$3.3M for Westside Pool and Splash pads in District 1, 7, and 8*
 - *Feb. 9 - \$640K for ADA improvements, two roof repairs, and Armijo pool repair*
 - *Mar. 8 - \$2.0M for park playground equipment*



Economic Indicators



Economic Indicators Dashboard (3rd Quarter Only)

Economic Indicator	FY 2015	FY 2016	Variance	%	
	3rd Quarter	3rd Quarter		Change	
EI Paso MSA Unemployment Rate	5.1% ¹	4.5% ²	-0.6%	-11.76%	✓
HOT Tax ³	\$2,623,244	\$2,670,550	47,306	1.80%	✓
Sales Tax	\$20,700,059	\$21,797,181	1,097,122	5.30%	✓
Total Bridge Traffic	2,248,850	2,336,329	87,479	3.89%	✓
Pedestrian Bridge Traffic	1,106,628	1,144,992	38,364	3.47%	✓
Vehicle Bridge Traffic	1,048,933	1,084,919	35,986	3.43%	✓
Commercial Bridge Traffic	93,289	106,418	13,129	14.07%	✓
Housing Permits	562	526	-36	-6.41%	●
Commercial Permits	48	77	29	60.42%	✓
EPIA Enplanements	357,241	347,835	-9,406	-2.63%	●

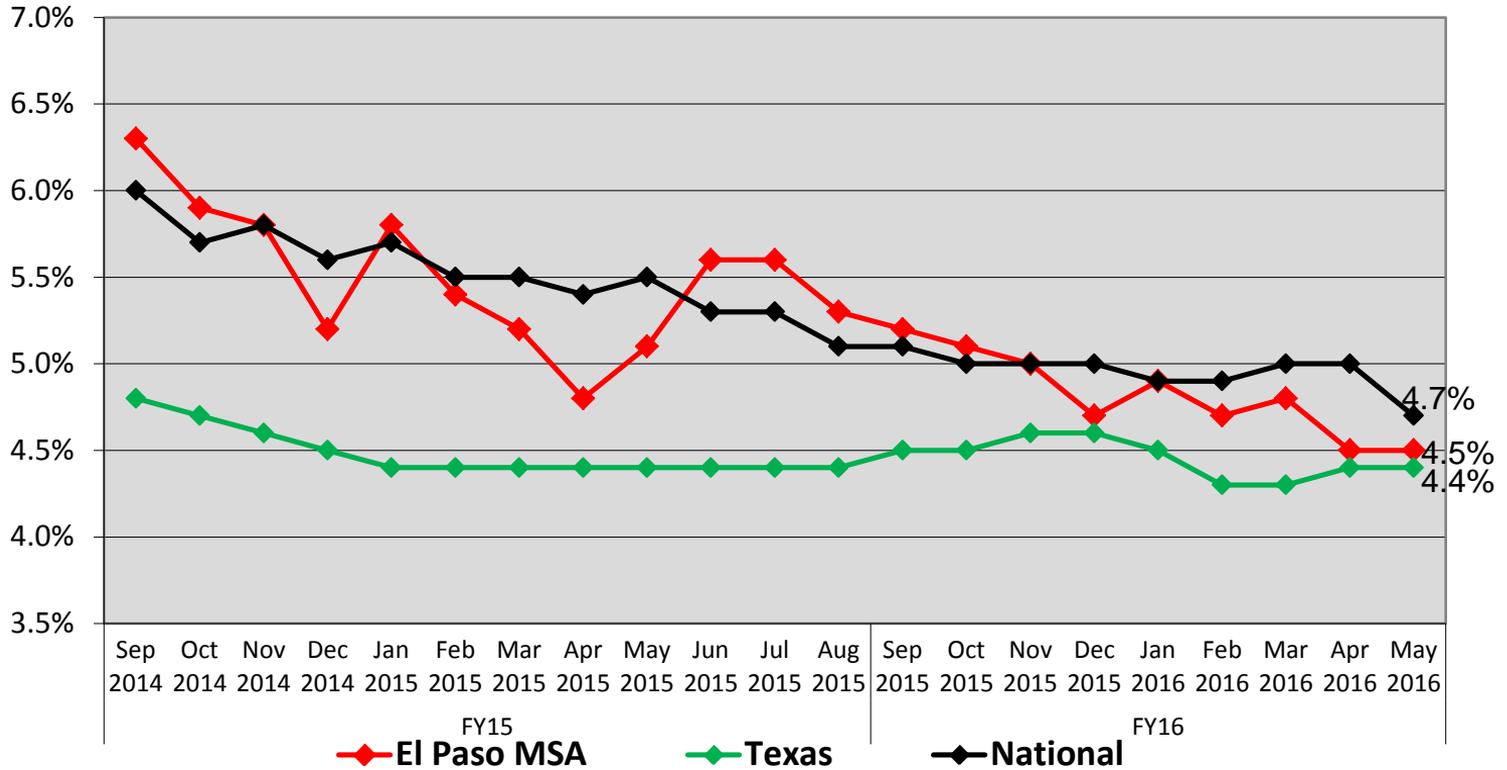
¹ May, 2015

² May, 2016

³ Does not include 2% Venue Project



Unemployment



Unemployment rates are not seasonally adjusted

Source: Bureau of Labor Statistics; data are provisional, subject to revision

"Delivering Outstanding Services"



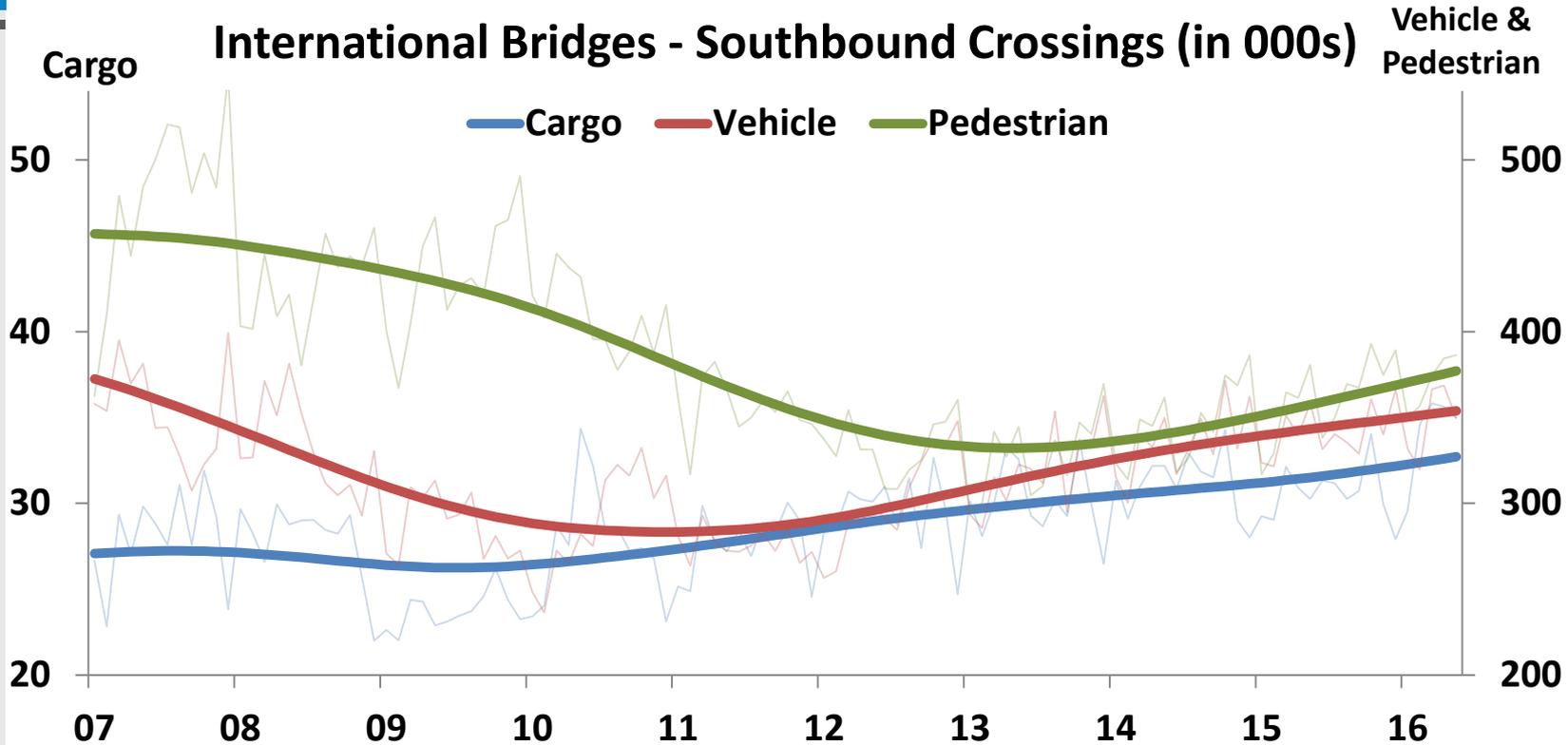
Hotel Occupancy Tax Revenue



FY 2015 HOT revenue finished 10.7% higher than FY 2014 or an almost \$1 million increase.



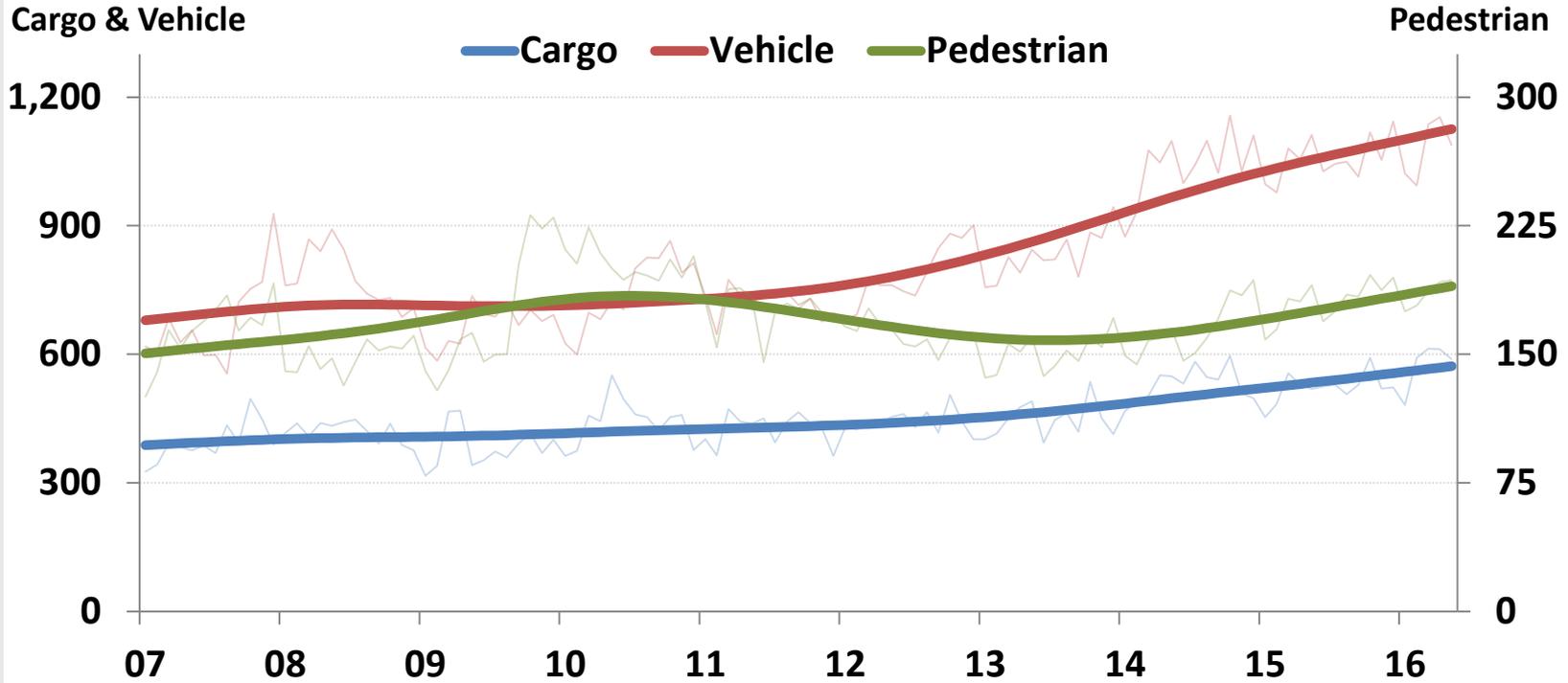
Bridge Crossings





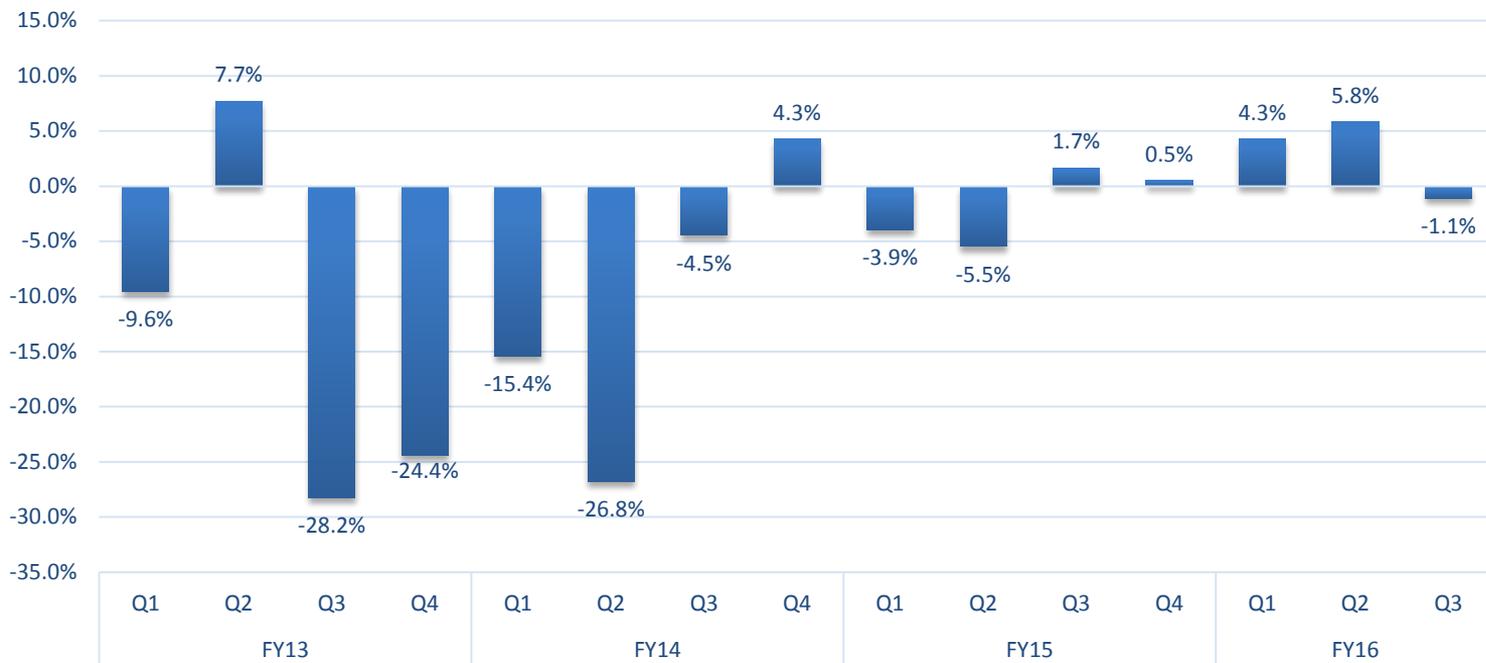
Bridge Crossings

International Bridges - Southbound Revenues (in 000s)





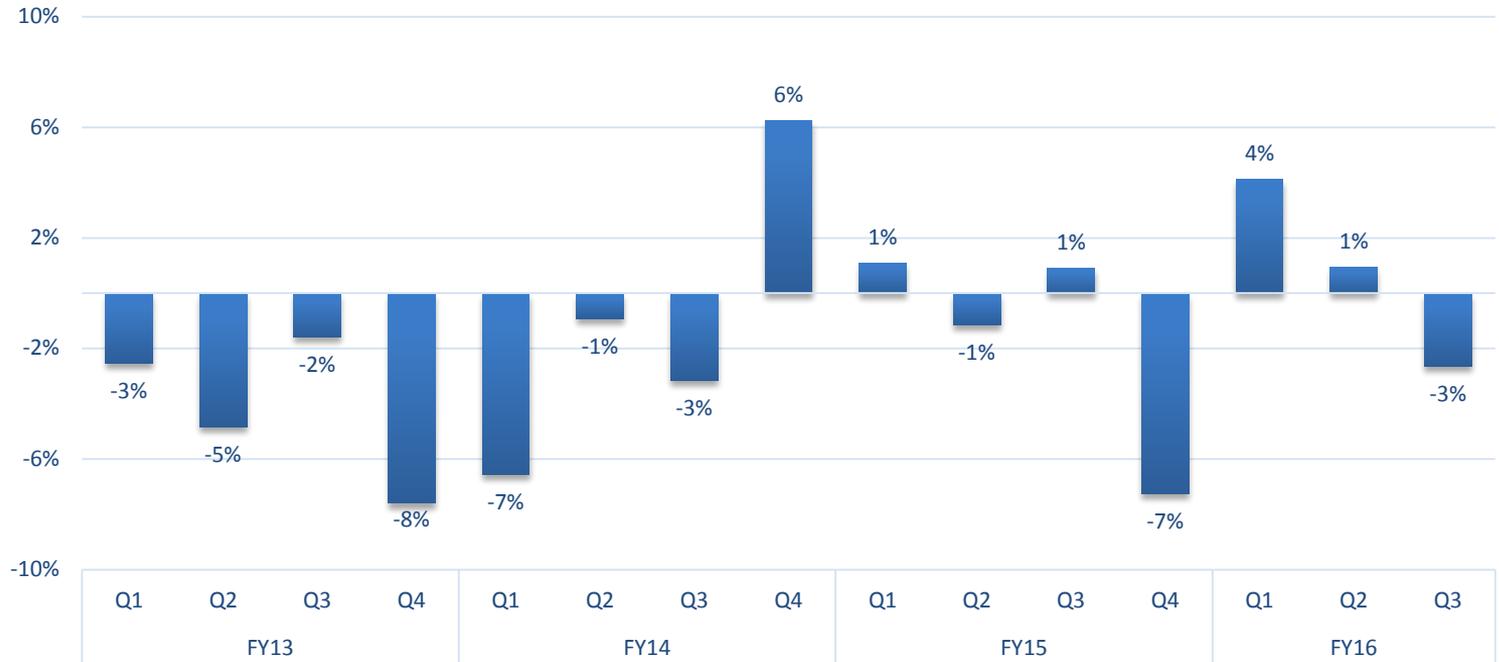
City of El Paso Building Permits (Residential & Commercial) (Quarterly Variance)



Source: Planning & Inspections



El Paso International Airport Enplanements (Quarterly Variance)



Source: El Paso International Airport



Questions?

**CAPITAL IMPROVEMENT PROGRAM (CIP)
BUDGET TRANSFER REPORT
THIRD QUARTER FY 2016**

Date Completed	Fund	Amount	Project	Division	BT #	JUSTIFICATION	FUNDING SOURCE
3/7/2016	4950	\$2,244	PCPTXDOTRFND	38170	2016-0416	CID proposes to increase appropriations by \$2,244.00 for project TXDOT refund. The funding source is reimbursed expenditures from TXDOT. This budget transfer request is in accordance with paragraph 13 of the budget resolution. District Citywide	TXDOT
3/7/2016	4690, 4800	\$4,125	PCP06NA001D6A0, PCP14NIPD3A	99999, 29010	2016-0445	CID proposes to transfer appropriations of \$4,125.00 from project PCP06NA001D6A0 to project PCP14NIPD3A for Stiles Park Improvements (Handball Court). The budget transfer request is in accordance with paragraph 8 of the budget resolution. District 3	2006 CO ISSUE, 2012 QOL
3/16/2016	4970, 4700	\$51,148	PCP16ST001, PCP13WELLSRD	28190, 28280	2016-0485	CID proposes to increase appropriations of \$51,148.00 for project PCP16ST001 for El Paso St and Rim Rd Improvements. The funding source is reimbursables from Las Palmas Medical Center. The budget transfer request is in accordance with paragraph 8 of the budget resolution. District 1	OTHER OUTSIDE SOURCES, CAPITAL PROJECTS - STORM 2006
4/5/2016	4560, 4680	\$125,185	PCP12FI010, PCP14CHSITE, PMT080010, PPWST030210, PSTM06PW840, PPW00510, PCP10FI020, PCP13WELLSRD, PCP14TRAN06, PCP13PRKA28	28340, 38320, 38140, 28310, 99999, 28320	2016-0507	CID proposes to transfer appropriations of \$125,184.61 additional funds needed for Great Streets and San Jacinto Plaza projects from various projects. The funding is from 2001 COs, 2003 COs, 2006 COs, 2010 COs and 2012-2013 COs. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District Citywide	FY12-13CO'S CIP PLAN, CO 2003 ISSUE
4/11/2016	4080, 4030	\$700	PSTM06PW522, PCP14PRK03, PCP12PRK01H0, P5019990, PSTM06FC0010, PCP06ST022E0	31640, 31650	2016-0545	CID proposes to adjust appropriations to close out completed projects. The funding source is from FY1995 and FY2000A General Obligation bonds. District 1, 3, 8	2000A GO ISSUE, 1995 GO ISSUE
4/12/2016	4510	\$443,444	PCP10TRAN020, PCP14TRAN01, PCP15TRAN04, PCP10TRAN60	28320	2016-0518	CID proposes to transfer appropriations of \$443,444.00 from project PCP10TRAN020 to several city projects for TXDOT Rich Beam/Edgemere, Trowbridge and Lee Blvd/Turner Rd Haz Elimination Safety Prgm, & Dyer RTS Ped Enhancement projects. The funding approved by City Council on 12/15/15 and 3/8/16. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District 3,4,5	2010 CO ISSUE
4/12/2016	4740	\$3,164,690	PCP13ST003Y1G, PCP13ST003Y1J, PCP13ST003Y2C, PCP13ST003Y3B, PCP13ST003Y3E, PCP13ST003Y3F, PCP13ST003Y3G, PCP13ST003Y3I, PCP13ST0003	28900	2016-0539	CID proposes to transfer appropriations of \$3,164,690.00. Additional funds are needed to complete multiple Street CIP projects. The amounts to be transferred were approved by council on 1/25/2016. The budget transfer request is in accordance with paragraph 8 of the budget resolution. Districts 1,3,5,7,8	2013 STREET INFRASTRUCTURE
4/13/2016	4970	\$278,875	PCP09ST0020	38230	2016-0564	CID proposes to increase appropriation of \$278,875.00 for project Alameda Corridor Rapid Transit System. Funding source is reimbursables from PSB. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District: 3, 6, 7, 8	OTHER OUTSIDE SOURCES
4/18/2016	4950, 4970	\$196,692	PCP10ST090	38170, 38230	2016-0547	CID proposes to adjust appropriations to close out completed project PCP10ST090 for Downtown Train Way Bridge Rehab. The funding source is from TXDOT and PSB funds and is in accordance with paragraph 13 of the budget resolution. District 8	CAPITAL PROJECTS - TXDOT, OTHER OUTSIDE SOURCES
4/18/2016	4740, 4560	\$865,219	PCP14ST003, PCP13ST0003	28340, 28300	2016-0549	CID proposes to reprogram appropriations of \$773,219 to fund the Pebble Hills Arterial Lighting project PCP14ST003. The funding source is from FY2012-2013 CIP Certificates of Obligation approved April 9, 2011 and is in accordance with paragraph 8 of the budget resolution. District 5	2013 STREET INFRASTRUCTURE, FY12-13 CO'S CIP PLAN
4/18/2016	4010, 4710	\$23,840	PMF070020, PCP09ST003M0, PCP09ST003N0, PCP10ST030, PSTM06PW506, PCP06ST0100	31310, 28300, 28340	2016-0566	CID proposes to reprogram appropriations of \$23,840.00 to fund the Carnegie Ave Storage Facility Improvement project PCP06ST0100. The funding source is from FY2009 CIP Certificates of Obligation approved December 2, 2008 and 1987 GO's and is in accordance with paragraph 8 of the budget resolution. District 3	1987A GO ISSUE, 2009 CO ISSUE
5/2/2016	4970	\$51,026	PCP13ST003Y1L	38230	2016-0581	CID proposes to increase appropriation of \$51,026.49 for project Five Points Quiet Zone and Waterline Improvements. Funding source is reimbursables from PSB. The budget transfer request is in accordance with paragraph 13 of the budget resolution. District: 3	OTHER OUTSIDE SOURCES
5/2/2016	4950	\$400,000	PST050060	38170	2016-0592	CID proposes to adjust appropriations to closeout project for El Paso Dr. Intx Improvement. The funding source is TXDOT reimbursables. District 3	TXDOT
5/12/2016	4800, 4690	\$4,125	PCP14NIPD3A	29010, 99999	2016-0635	CID proposes to transfer appropriations of \$4,125.00 between funds in project PCP14NIPD3A for Stiles Park Improvements (Handball Court). The original budget transfer request BT2016-0445 dated 3/7/2016 was submitted incorrectly, posted to an improper fund.	GOP 2012 QOL, 2006 CO ISSUE

5/18/2016	4800	\$45,000,000	PCP13PRKA07, PCP13PRKC02, PCP13PRKC03, PCP13PRKD11, PCP13PRKA06	29010	2016-0636	CID proposes to combine appropriations for the Eastside Regional Park. The budget for projects PCP13PRK07, PCP13PRKC02, PCP13PRKC03, and PCP13PRKD11 are being combined with PCP13PRKA06. The Eastside Regional Park will be advertised to bid as one project. The funding sources is 2012 QOL. District 5.	GOP 2012 QOL
5/18/2016	4540	\$1,500	PCP14CHSITE, PCP14TRAN06	31510	2016-0651	CID proposes to transfer appropriations of \$1,500.00 additional funds needed for Great Streets project. The funding is from 1993A CO. The budget transfer request is in accordance with paragraph 8 & 13 of the budget resolution. District Citywide	1993A CO ISSUE
5/18/2016	4950	\$1,087,800	PCP06ST0090	38170	2016-0658	CID proposes to reduce appropriations of \$1,087,800 for project PCP06ST0090 Recon Centr Business Dist Ph 4 to align the LOA and eliminate the construction budget because the funding has been moved beyond 2020. These funds will not be reimbursable by TXDOT. District 8.	CAPITAL PROJECTS - TXDOT
5/24/2016	4010, 4710	\$2,753	PCP06ST0100	28340, 31310, 28300, 28340	2016-0659	CID proposes to transfer appropriations of \$2,753.42 to fund the Carnegie Ave Storage Facility Improvement project PCP06ST0100. The original BT#2016-0566 dated 4/18/2016 amounts transfered were incorrect. The funding source is from FY2009 CIP Certificates of Obligation approved December 2, 2008 and 1987 GO's and is in accordance with paragraph 8 of the budget resolution. District 3	1987A GO ISSUE, 2009 CO ISSUE
5/19/2016	4800	\$11,000	PCP15NIPD3A	29010	2016-0671	CID proposes to transfer appropriations of \$11,000 from PCP15NIPD3C Residential Curb cuts to PCP15NIPD3A Residential Mile Markers for additional funds needed to complete the project. The funding source is from GOP 2012 Quality Of Life and is in accordance with paragraph 8 of the budget resolution. District Citywide	GOP 2012 QOL
5/31/2016	4510	\$152,000	PCP10TRAN04D0, PCP15TRAN08	28320	2016-0710	CID proposes to transfer appropriations of \$152,000.00 for additional funds needed for PCP15TRAN08 Riverbend Hike & Bike project. The funding source is from the CO 2010 Transportation Funding plan and is in accordance with paragraph 8 of the budget resolution. District 8	2010 CO ISSUE
5/31/2016	4800	\$100,000	PCP13ZOO08, PCP13ZOO05	290020	2016-0711	CID proposes to transfer appropriations of \$100,000.00 for additional funds needed for PCP13ZOO05 Animal Holding Bldg 1 Impr. project. The funding source is from the GOP 2012 QOL projects and is in accordance with paragraph 8 of the budget resolution. District 8	GOP 2012 QOL