

CITY OF EL PASO BID TABULATION

BID ITEM: RENTAL OF UNIFORMS AND SHOP TOWELS
 BID DATE: SEPTEMBER 9, 2009

BID # 2009-254
 DEPARTMENT: SUN METRO

			AMERICAN LINEN SUPPLY OF NM INC. LAS CRUCES, NM		PRUDENTIAL OVERALL SUPPLY EL PASO, TX		UNIFIRST CORPORATION EL PASO, TX			
PART A: SHOP UNIFORMS AND TOWELS			WEEKLY RENTAL	REPLACEMENT COST/GARMENT	WEEKLY RENTAL	REPLACEMENT COST/GARMENT	WEEKLY RENTAL	REPLACEMENT COST/GARMENT		
GROUP I: SHOP UNIFORM RENTALS			PRICE/GARMENT	DAMAGED OR LOST	PRICE/GARMENT	DAMAGED OR LOST	PRICE/GARMENT	DAMAGED OR LOST		
ITEM NO.	DESCRIPTION									
1.	LONG SLEEVE SHIRT		\$.48 PRICE/ GARMENT		\$.155	\$ 9.00	\$.15	\$ 10.82		
MANUFACTURER & CATALOG NO.			RED KAP SP14		RED KAP SP14		UNIFIRST #0102			
2.	SHORT SLEEVE SHIRT		\$.48 PRICE/ GARMENT		\$.155	\$ 9.00	\$.15	\$ 9.06		
MANUFACTURER & CATALOG NO.			RED KAP SP24		RED KAP SP24		UNIFIRST #0202			
3.	TROUSERS		\$.48 PRICE/ GARMENT		\$.20	\$ 12.00	\$.20	\$ 14.70		
MANUFACTURER & CATALOG NO.			RED KAP PT20		RED KAP PT50/PT20		UNIFIRST #1002			
4.	COVERALLS (ONE [1] PER WEEK)		\$ 1.10 PRICE/ GARMENT		\$.35	\$ 15.00	\$.30	\$ 22.17		
MANUFACTURER & CATALOG NO.			RED KAP PT20		RED KAP CT10		UNIFIRST #3002			
GROUP II: SHOP TOWELS RENTAL				REPLACEMENT COST FOR UNUSABLE TOWELS		REPLACEMENT COST FOR UNUSABLE TOWELS		REPLACEMENT COST FOR UNUSABLE TOWELS		
ITEM NO.	EST. MONTHLY QUANTITY	DESCRIPTION	PRICE		PRICE		PRICE			
4.	15000	RED SHOP TOWELS	\$.05 PER EACH		\$.049 PER EACH	\$.40	\$.047 PER EACH	\$.25		
5.	1200	WHITE SHOP TOWELS	\$.07 PER EACH		\$.059 PER EACH	\$.40	\$.047 PER EACH	\$.25		
6.	1200	HIGH ABSORBENT, WHITE TERRY CLOTH TOWELS	\$.12 PER EACH		\$.10 PER EACH	\$.65	(YELLOW) \$.095 PER EACH	\$.45		

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

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SAMPLE PRICING	SAMPLE PRICING SCENARIO #1							
DESCRIPTION	PRICE/ GARMENT	COST BILLED WEEKLY	PRICE/ GARMENT	COST BILLED WEEKLY	PRICE/ GARMENT	COST BILLED WEEKLY		
L/S SHIRTS	NO. OF GARMENTS BILLED PER WEEK: 600		NO. OF GARMENTS BILLED PER WEEK: 11 PER EMPLOYEE		NO. OF GARMENTS BILLED PER WEEK: 10			
	\$.48 X (ITEM #1)	\$288.00	\$.155 X (ITEM #1)	\$1.705	\$.15 X (ITEM #1)	\$1.50		
TROUSERS	NO. OF GARMENTS BILLED PER WEEK: 600		NO. OF GARMENTS BILLED PER WEEK: 11 PER EMPLOYEE		NO. OF GARMENTS BILLED PER WEEK: 10			
	\$.48 X (ITEM #3)	\$288.00	\$.20 X (ITEM #3)	\$2.20	\$.20 X (ITEM #3)	\$2.00		
COVERALLS (1 PER WEEK)	NO. OF GARMENTS BILLED PER WEEK: 150		NO. OF GARMENTS BILLED PER WEEK: 1 PER EMPLOYEE		NO. OF GARMENTS BILLED PER WEEK: 1			
	\$1.10 X (ITEM #4)	\$165.00	\$.35 X (ITEM #4)	\$35	\$.30 X (ITEM #4)	\$30		
TOTAL SCENARIO #1:	\$741.00		\$4.255		\$3.80			
SAMPLE PRICING PART A:	SAMPLE PRICING SCENARIO #2							
DESCRIPTION	PRICE/ GARMENT	COST BILLED WEEKLY	PRICE/ GARMENT	COST BILLED WEEKLY	PRICE/ GARMENT	COST BILLED WEEKLY		
S/S SHIRTS	NO. OF GARMENTS BILLED PER WEEK: 750		NO. OF GARMENTS BILLED PER WEEK: 11 PER EMPLOYEE		NO. OF GARMENTS BILLED PER WEEK: 11			
	\$.48 X (ITEM #2)	\$360.00	\$.155 X (ITEM #2)	\$1.705	\$.15 X (ITEM #2)	\$1.65		
TROUSERS	NO. OF GARMENTS BILLED PER WEEK: 750		NO. OF GARMENTS BILLED PER WEEK: 11 PER EMPLOYEE		NO. OF GARMENTS BILLED PER WEEK: 11			
	\$.48 X (ITEM #3)	\$360.00	\$.20 X (ITEM #3)	\$2.20	\$.20 X (ITEM #3)	\$2.20		
TOTAL SCENARIO #2:	\$720.00		\$3.905		\$3.85			

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SAMPLE PRICING PART A:		SAMPLE PRICING SCENARIO #3					
DESCRIPTION		PRICE/ TOWEL	SAMPLE WEEKLY COST	PRICE/ TOWEL	SAMPLE WEEKLY COST	PRICE/ TOWEL	SAMPLE WEEKLY COST
RED SHOP TOWELS		EST. WEEKLY QTY.: \$.05 PER EACH	3750 EA \$ 187.50	EST. WEEKLY QTY.: \$.049 PER EACH	3750 EA \$ 183.75	EST. WEEKLY QTY.: \$.047 PER EACH	3750 EA \$ 176.25
RED SHOP TOWELS		EST. WEEKLY QTY.: \$.07 PER EACH	300 EA \$ 21.00	EST. WEEKLY QTY.: \$.059 PER EACH	300 EA \$ 17.70	EST. WEEKLY QTY.: \$.047 PER EACH	300 EA \$ 14.10
HIGH ABSORBENT WHITE TERRY CLOTH TOWELS		EST. WEEKLY QTY.: \$.12 PER EACH	300 EA \$ 36.00	EST. WEEKLY QTY.: \$.10 PER EACH	300 EA \$ 30.00	EST. WEEKLY QTY.: \$.095 PER EACH	300 EA \$ 28.50
TOTAL SCENARIO #3:		\$244.50		\$231.45		\$218.85	
GRAND TOTAL (PART A) SCENARIOS 1, 2 AND 3:		\$1,705.50		\$239.61		\$226.50	
PART B: ADMINISTRATIVE UNIFORMS		WEEKLY RENTAL PRICE/GARMENT	REPLACEMENT COST/GARMENT DAMAGED OR LOST	WEEKLY RENTAL PRICE/GARMENT	REPLACEMENT COST/GARMENT DAMAGED OR LOST	WEEKLY RENTAL PRICE/GARMENT	REPLACEMENT COST/GARMENT DAMAGED OR LOST
ITEM NO.	DESCRIPTION						
1.	60/40 COTTON-POLY OXFORD DRESS L/S SHIRT	\$.60 PRICE/ GARMENT		\$.20	\$ 12.00	\$.18	\$ 13.40
MANUFACTURER & CATALOG NO.		RED KAP / SR70		RED KAP SR70LB		UNIFIRST #0111	
2.	60/40 COTTON-POLY OXFORD DRESS S/S SHIRT	\$.60 PRICE/ GARMENT		\$.20	\$ 12.00	\$.18	\$ 12.15
MANUFACTURER & CATALOG NO.		RED KAP / SR60		RED KAP SR60LB		UNIFIRST #0211	
3.	TROUSERS	\$.60 PRICE/ GARMENT		\$.20	\$ 12.00	\$.20	\$ 14.70
MANUFACTURER & CATALOG NO.		RED KAP / PT32		RED KAP PT20/PT20		UNIFIRST #1002	

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SAMPLE PRICING PART B:		SAMPLE PRICING SCENARIO #1							
DESCRIPTION		WEEKLY RENTAL PRICE/GARMENT	COST BILLED WEEKLY	WEEKLY RENTAL PRICE/GARMENT	COST BILLED WEEKLY	WEEKLY RENTAL PRICE/GARMENT	COST BILLED WEEKLY		
60/40 COTTON-POLY OXFORD DRESS L/S SHIRT		NO. OF GARMENTS BILLED PER WEEK:	60	NO. OF GARMENTS BILLED PER WEEK:	11 PER EMPLOYEE	NO. OF GARMENTS BILLED PER WEEK:	11		
		\$.60 X (ITEM #1)	\$36.00	\$.20 X (ITEM #1)	\$2.20	\$.18 X (ITEM #1)	\$1.98		
TROUSERS		NO. OF GARMENTS BILLED PER WEEK:	60	NO. OF GARMENTS BILLED PER WEEK:	11 PER EMPLOYEE	NO. OF GARMENTS BILLED PER WEEK:	11		
		\$.60 X (ITEM #1)	\$36.00	\$.20 X (ITEM #3)	\$2.20	\$.20 X (ITEM #3)	\$2.20		
SAMPLE PRICING SCENARIO #2									
60/40 COTTON-POLY OXFORD DRESS S/S SHIRT		NO. OF GARMENTS BILLED PER WEEK:	60	NO. OF GARMENTS BILLED PER WEEK:	11 PER EMPLOYEE	NO. OF GARMENTS BILLED PER WEEK:	11		
		\$.60 X (ITEM #1)	\$36.00	\$.20 X (ITEM #2)	\$2.20	\$.18 X (ITEM #2)	\$1.98		
TROUSERS		NO. OF GARMENTS BILLED PER WEEK:	60	NO. OF GARMENTS BILLED PER WEEK:	11 PER EMPLOYEE	NO. OF GARMENTS BILLED PER WEEK:	11		
		\$.60 X (ITEM #1)	\$36.00	\$.20 X (ITEM #3)	\$2.20	\$.20 X (ITEM #3)	\$2.20		
GRAND TOTAL (PART B) SAMPLE SECTION SCENARIOS 1 AND 2:		\$144.00		\$8.80 (BIDDER'S GRAND TOTAL [PART B] SAMPLE SECTION SCENARIOS 1 AND 2: \$4.40 PER EMPLOYEE)		\$8.36			
PART C									
GROUP III: EMBROIDERY & ENVIRONMENTAL CHARGE									
ITEM NO.	DESCRIPTION	PRICE PER EACH	PRICE PER 1,000	PRICE PER EACH	PRICE PER 1,000	PRICE/ PER EACH	PRICE PER 1,000		
1.	EMBROIDERED (SUN METRO) LOGO PATCH; SEWN TO GARMENT	\$1.80	\$1,800.00	\$1.50	\$1,500.00	\$1.75	\$1,750.00		
2.	EMBROIDERED NAME TAG SEWN TO GARMENT SEWN TO GARMENT	\$1.00	\$1,000.00	\$.50	\$500.00	\$.65	\$650.00		
3.	PERCENTAGE FOR ENVIRONMENTAL CHARGE, PER INVOICE	2%		5.00 PER INVOICE FLAT RATE		3%			

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