

# CITY OF EL PASO BID TABULATION

BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE		BID # 2009-130		
BID DATE: APRIL 1, 2009		DEPARTMENT: GENERAL SERVICES - FLEET		
		BORDER INTERNATIONAL TRUCKS EL PASO, TX	CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX	TRUCK ENTERPRISES INC. EL PASO, TX
<b>PART A: PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
GROUP  I	<u>CUMMINS PROPRIETARY PARTS</u>  <u>FOR CUMMINS ENGINES</u>	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- <u>25</u> % DISCOUNT <input checked="" type="checkbox"/>
		COST + <u>10</u> % MARKUP <input checked="" type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the <u>CUMMINS</u> Price List or Catalog (MANUFACTURER OR BRAND NAME)				
List Number _____ Dated _____		<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEALER <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/> <u>PROVIDED PRICE LIST</u>	<input type="checkbox"/>

APPROVED BY: IsI

DATE: 5/4/09

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<b>PART A: PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
GROUP  II	<u>CUMMINS SPECIAL TOOLS</u>	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>
	- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- <u>25</u> % DISCOUNT <input type="checkbox"/>	
	+ <u>10</u> % MARKUP <input checked="" type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	
Discount/Mark-up or Net proposed from the <u>CUMMINS</u> Price List or Catalog (MANUFACTURER OR BRAND NAME)				
List Number _____ Dated _____		<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEALER <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/> <u>PROVIDED PRICE LIST</u>	<input type="checkbox"/>

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<b>PART A: PRICING</b>		<b>PRICE ADJUSTMENT FACTOR</b>		
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
GROUP  III	<u>CUMMINS RECONDITIONED PARTS</u>	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input checked="" type="checkbox"/>
		- ____ % DISCOUNT <input type="checkbox"/>	- ____ % DISCOUNT <input type="checkbox"/>	- <u>25</u> % DISCOUNT <input type="checkbox"/>
		+ <u>10</u> % MARKUP <input checked="" type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up or Net proposed from the <u>CUMMINS</u> Price List or Catalog (MANUFACTURER OR BRAND NAME)				
List Number _____ Dated _____		<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>	<u>NONE STATED</u> <u>NONE STATED</u>
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
DEALER <input checked="" type="checkbox"/>		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER <input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____ <input type="checkbox"/>		<input type="checkbox"/>	<input checked="" type="checkbox"/> <b>PROVIDED PRICE LIST</b>	<input type="checkbox"/>

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BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE

BID # 2009-130

BID DATE: APRIL 1, 2009

DEPARTMENT: GENERAL SERVICES - FLEET

		BORDER INTERNATIONAL TRUCKS EL PASO, TX	CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX	TRUCK ENTERPRISES INC. EL PASO, TX
PRICE LIST				
<b>ITEM</b>	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	CUMMINS	CUMMINS INC.	CUMMINS
	FORM NUMBER AND/OR DATE	NEW & RECON PRICE LIST 2009		
2.	MANUFACTURER			OTC TOOLS
	FORM NUMBER AND/OR DATE			
TWO (2) COPIES (EITHER HARDCOPY OR CD) OF EACH CATALOG/PRICE LIST ARE INCLUDED WITH THE BID PACKAGE.		YES <input checked="" type="checkbox"/>	NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/>
		NO <input type="checkbox"/>	YES <input type="checkbox"/>	NO <input type="checkbox"/>
		NONE STATED		NO <input type="checkbox"/>
PART B: SERVICE LABOR RATES		PER HOUR	PER HOUR	PER HOUR
SHOP BILLING RATE: REGULAR		\$69.00	\$89.50	\$80.00
SHOP BILLING RATE: HOLIDAY		\$103.50	\$208.00	\$80.00
FIELD BILLING RATE: REGULAR		\$69.00	\$94.00	\$80.00
FIELD BILLING RATE: HOLIDAY		\$103.50	\$228.00	\$80.00

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**BID DATE: APRIL 1, 2009** **DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX</b>	<b>TRUCK ENTERPRISES INC. EL PASO, TX</b>
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**PART C: SAMPLE PRICING EVALUATION** **MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)**

**CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES (GROUP I)**

	DESCRIPTION:	OIL FILTER CAP	OIL FILTER CAP	OIL FILTER CAP
<b>ITEM 1.</b>	SAMPLE PRODUCT PART NUMBER:	3968202	3968202	3968202
	YOUR (BID) PRODUCT PART NUMBER:	3968202	NONE STATED	3968202
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$8.01	\$6.91	\$9.50
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	(MARK-UP) \$5.60	\$5.09	\$8.19
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$74.19	\$94.59	\$88.19 (\$80.00)
	<b>ITEM 2.</b>	DESCRIPTION:	PRESSURE SENSOR	PRESSURE SENSOR
SAMPLE PRODUCT PART NUMBER:		4921497	4921497	4921497
YOUR (BID) PRODUCT PART NUMBER:		4921497	NONE STATED	4921497
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$60.71	\$64.27	\$58.00
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$39.29	\$43.90	\$49.00
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$108.29	\$133.40	\$129.00 (\$160.00)

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 BID DATE: APRIL 1, 2009 DEPARTMENT: GENERAL SERVICES - FLEET

	BORDER INTERNATIONAL TRUCKS EL PASO, TX	CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX	TRUCK ENTERPRISES INC. EL PASO, TX
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**PART C: SAMPLE PRICING EVALUATION** MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)

**CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES (GROUP I)**

	DESCRIPTION:	PRESSURE SENSOR TURBO	PRESSURE SENSOR TURBO	PRESSURE SENSOR TURBO
<b>ITEM 3.</b>	SAMPLE PRODUCT PART NUMBER:	4921501CUM	4921501CUM	4921501CUM
	YOUR (BID) PRODUCT PART NUMBER:	4921501	4921501	4921501
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$166.72	\$176.51	\$193.00
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$107.88	\$120.56	\$135.00
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$176.88	\$210.06	\$215.00 (\$120.00)
	<b>ITEM 4.</b>	DESCRIPTION:	ENGINE	ENGINE
SAMPLE PRODUCT PART NUMBER:		DR1358RX	DR1358RX	DR1358RX - ENGINE, ENG, 6BTA 174C2200 NEED ENGINE SN# AND CPL
YOUR (BID) PRODUCT PART NUMBER:		DR1358RX	NONE STATED	DR1358X
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$12,189.00	\$7,170.00	\$10,250.00
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$7,887.00	\$6,412.50	\$8,000.00
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$69.00/PER HOUR	\$89.50/PER HOUR	(CORE CHANGE \$2,880.00) \$80.00/PER HOUR
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$7,956.00	\$6,502.00	\$8,080.00 (\$3,200.00)

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**PART C: SAMPLE PRICING EVALUATION** **MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)**

**CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES (GROUP I)**

	DESCRIPTION:	BELT TENSIONER	BELT TENSIONER	BELT TENSIONER
<b>ITEM 5.</b>	SAMPLE PRODUCT PART NUMBER:	4920105	4920105	4920105
	YOUR (BID) PRODUCT PART NUMBER:	4920105	2871294	4920105
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$286.37	\$307.96	\$295.00
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$206.69	\$206.24	\$259.00
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$275.69	\$295.74	\$339.00 (\$80.00)
	<b>ITEM 6.</b>	DESCRIPTION:	THERMOSTAT	THERMOSTAT
SAMPLE PRODUCT PART NUMBER:		4973373	4973373	4973373
YOUR (BID) PRODUCT PART NUMBER:		4973373	NONE STATED	4973373
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$67.15	\$75.20	\$66.00
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$45.97	\$51.36	\$58.00
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$114.97	\$140.86	\$138.00 (\$200.00)

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	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX</b>	<b>TRUCK ENTERPRISES INC. EL PASO, TX</b>
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**PART C: SAMPLE PRICING EVALUATION** **MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)**

**CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES (GROUP I)**

	DESCRIPTION:	THROTTLE ASSY ELECTRONIC	THROTTLE ASSY ELECTRONIC	THROTTLE ASSY ELECTRONIC (WHAT BRAND NAME)
<b>ITEM 7.</b>	SAMPLE PRODUCT PART NUMBER:	16-10258	16-10258	16-10258
	YOUR (BID) PRODUCT PART NUMBER:	N/A - NO BID	NONE STATED	N/A
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$495.57	N/A
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$585.67	N/A
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$675.17	NONE STATED
<b>ITEM 8.</b>	SAMPLE PRODUCT PART NUMBER:	12-7089342	12-7089342	12-7089342
	YOUR (BID) PRODUCT PART NUMBER:	3934486	4089342	4089342
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$73.21	\$50.13	\$51.00
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$52.17	\$35.09	\$44.00
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$121.17	\$124.59	\$124.00 (\$720.00)

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**PART C: SAMPLE PRICING EVALUATION** **MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)**

**CUMMINS PROPRIETARY PARTS FOR CUMMINS ENGINES (GROUP I)**

	DESCRIPTION:	FUEL ADDITIVE	FUEL ADDITIVE	FUEL ADDITIVE
<b>ITEM 9.</b>	SAMPLE PRODUCT PART NUMBER:	3885823	3885823	3885823
	YOUR (BID) PRODUCT PART NUMBER:	3885823	NONE STATED	3885823
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$53.01	\$53.01	\$51.00
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$37.80	\$34.36	\$43.00
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$106.80	\$123.86	\$123.00 (\$80.00)
	<b>ITEM 10.</b>	DESCRIPTION:	TENSIONER ASSY	TENSIONER ASSY
SAMPLE PRODUCT PART NUMBER:		994096	994096	994096
YOUR (BID) PRODUCT PART NUMBER:		3973819	NONE STATED	994096
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$126.63	\$419.77	\$397.00
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$97.51	\$474.52	\$342.00
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$166.51	\$564.02	\$422.00 (\$80.00)

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**PART C: SAMPLE PRICING EVALUATION** MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)

**CUMMINS SPECIAL TOOLS AND TEST EQUIPMENT (GROUP II)**

	DESCRIPTION:	CUMMINS INJECTOR PULLER	CUMMINS INJECTOR PULLER	CUMMINS INJECTOR PULLER
<b>ITEM 1.</b>	SAMPLE PRODUCT PART NUMBER:	PN: OTC-5042	PN: OTC-5042	PN: OTC-5042 - TOOL ONLY NEED INJECTOR NO#
	YOUR (BID) PRODUCT PART NUMBER:	3162745	3825156	5042
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$102.65	\$82.11	\$449.59
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$73.19	\$53.22	\$332.00
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	N/A	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	SERVICE TOOL	\$142.72	\$412.00 (\$80.00)
<b>ITEM 2.</b>	DESCRIPTION:	CUMMINS TIMING TOOL	CUMMINS TIMING TOOL	CUMMINS TIMING TOOL
	SAMPLE PRODUCT PART NUMBER:	PN: M20070	PN: M20070	PN: M20070
	YOUR (BID) PRODUCT PART NUMBER:	3824942	3162853	N/A
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$1,297.60	\$835.76	N/A
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$925.13	\$541.69	N/A
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	N/A	\$89.50/PER HOUR	N/A
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	SERVICE TOOL	\$631.19	N/A

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**PART C: SAMPLE PRICING EVALUATION** MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)

**CUMMINS SPECIAL TOOLS AND TEST EQUIPMENT (GROUP II)**

	DESCRIPTION:	CUMMINS COOLANT VALVE SHUTOFF SOCKET	CUMMINS COOLANT VALVE SHUTOFF SOCKET	CUMMINS COOLANT VALVE SHUTOFF SOCKET
<b>ITEM 3.</b>	SAMPLE PRODUCT PART NUMBER:	PN: M20131	PN: M20131	PN: M20131
	YOUR (BID) PRODUCT PART NUMBER:	N/A - NO BID	4940567	N/A
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$15.05	N/A
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$10.53	N/A
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$89.50/PER HOUR	N/A
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$100.03	N/A
	<b>ITEM 4.</b>	DESCRIPTION:	CUMMINS B&C INJECTOR BORE BRUSH	CUMMINS B&C INJECTOR BORE BRUSH
SAMPLE PRODUCT PART NUMBER:		PN: M20163	PN: M20163	PN: M20163 - IS THIS A TOOL ONLY?
YOUR (BID) PRODUCT PART NUMBER:		3822510	3822509	N/A
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$12.92	\$12.92	N/A
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$9.21	\$8.37	N/A
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		N/A	\$89.50/PER HOUR	N/A
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		SERVICE TOOL	\$97.87	NONE STATED

APPROVED BY:   /  sl  

DATE:   5/4/09

# CITY OF EL PASO BID TABULATION

BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE BID # 2009-130  
 BID DATE: APRIL 1, 2009 DEPARTMENT: GENERAL SERVICES - FLEET

	BORDER INTERNATIONAL TRUCKS EL PASO, TX	CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX	TRUCK ENTERPRISES INC. EL PASO, TX
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**PART C: SAMPLE PRICING EVALUATION** MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)

**CUMMINS SPECIAL TOOLS AND TEST EQUIPMENT (GROUP II)**

	DESCRIPTION:	CAM BEARING SERVICE SET CUMMINS BIG/SMALL	CAM BEARING SERVICE SET CUMMINS BIG/SMALL	CAM BEARING SERVICE SET CUMMINS BIG/SMALL
<b>ITEM 5.</b>	SAMPLE PRODUCT PART NUMBER:	PN: M20060	PN: M20060	PN: M20060 - IS THIS A TOOL?
	YOUR (BID) PRODUCT PART NUMBER:	3162253	3165045	N/A
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$1,092.27	\$474.69	N/A
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$778.74	\$307.66	N/A
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	N/A	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	SERVICE TOOL	\$397.16	NONE STATED

**CUMMINS RECONDITIONED PARTS (GROUP III)**

	DESCRIPTION:	ALTERNATOR REBUILT	ALTERNATOR REBUILT	ALTERNATOR REBUILT
<b>ITEM 1.</b>	SAMPLE PRODUCT PART NUMBER:	8700009	8700009	8700009
	YOUR (BID) PRODUCT PART NUMBER:	DRA8700009	3972734RX	8700009
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$313.04	\$307.25	\$230.00 PLUS \$50.00 CORE
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$168.74	\$225.18	\$202.00 PLUS \$50.00 CORE
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$237.74	\$314.68	\$332.00 (\$320.00)

APPROVED BY:   isl  

DATE:   5/4/09

# CITY OF EL PASO BID TABULATION

**BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE** **BID # 2009-130**  
**BID DATE: APRIL 1, 2009** **DEPARTMENT: GENERAL SERVICES - FLEET**

	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX</b>	<b>TRUCK ENTERPRISES INC. EL PASO, TX</b>
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**PART C: SAMPLE PRICING EVALUATION** **MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED)**

**CUMMINS RECONDITIONED PARTS (GROUP III)**

	DESCRIPTION:	STARTER REBUILT	STARTER REBUILT	STARTER REBUILT
<b>ITEM 2.</b>	SAMPLE PRODUCT PART NUMBER:	10461050	10461050	10461050
	YOUR (BID) PRODUCT PART NUMBER:	10461050	3604323RX	10461050
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):	\$464.78	\$328.01	\$296.00 PLUS \$150.00 CORE
	A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):	\$238.62	\$262.34	\$259.00 PLUS \$150.00 CORE
	B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)	\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
	C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:	\$307.62	\$351.84	\$489.00 (\$320.00)
	<b>ITEM 3.</b>	DESCRIPTION:	WATER PUMP REBUILT	WATER PUMP REBUILT
SAMPLE PRODUCT PART NUMBER:		3804927RX	3804927RX	3804927RX
YOUR (BID) PRODUCT PART NUMBER:		4089647RX	4089647RX	3285324D
YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP (IF APPLICABLE):		\$150.09	\$141.12	\$36.00
A. CITY'S COST, AFTER DISCOUNT/MARK-UP (NET):		\$113.11	\$103.72	\$32.00
B. LABOR COST [ASSUME ONE (1) REGULAR HOUR TO REPLACE/INSTALL]: (BASED ON THE SHOP BILLING RATE FROM SECTION A: PART B, SERVICE LABOR RATES)		\$69.00/PER HOUR	\$89.50/PER HOUR	\$80.00/PER HOUR
C. TOTAL COST [A (PART) + B (LABOR)] TO REPLACE/INSTALL:		\$182.11	\$193.22	\$112.00 (\$320.00)

APPROVED BY:   /  sl  

DATE:   5/4/09

# CITY OF EL PASO BID TABULATION

<b>BID ITEM: CUMMINS PROPRIETARY PARTS AND SERVICE</b>	<b>BID # 2009-130</b>		
<b>BID DATE: APRIL 1, 2009</b>	<b>DEPARTMENT: GENERAL SERVICES - FLEET</b>		
	<b>BORDER INTERNATIONAL TRUCKS EL PASO, TX</b>	<b>CUMMINS ROCKY MOUNTAIN LLC EL PASO, TX</b>	<b>TRUCK ENTERPRISES INC. EL PASO, TX</b>
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.</p> <p>NO OPTION OFFERED.</p>	<input checked="" type="checkbox"/>  <input type="checkbox"/>  <input type="checkbox"/>	<input type="checkbox"/>  <input type="checkbox"/>  <input checked="" type="checkbox"/>	<input type="checkbox"/>  <input checked="" type="checkbox"/>  <input type="checkbox"/>
<b>PAYMENT TERMS:</b>	<b>NET - 30 DAYS</b>	<b>NET - 30 DAYS</b>	<b>3% - 10 DAYS</b>
<b>BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:</b>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
<b>BIDDER'S PROMISED DELIVERY:</b>	<b>3</b>	<b>48</b>	<b>1</b>
Within ___ hour after receipt of verbal order.	<b>24</b>	<b>24</b>	<b>1</b>
Within ___ hours or next morning after receipt of verbal order in cases of emergency.			
<b>IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.</b>			
<b>BIDS SOLICITED: 33</b>	<b>BIDS RECEIVED: 3</b>	<b>BIDS LOCAL: 12</b>	<b>NO BIDS: 0</b>

APPROVED BY:   IsI  

DATE:   5/4/09