

CITY OF EL PASO BID TABULATION

BID ITEM: DRUG TESTING AND ALCOHOL SCREENING BID #2009-093

BID DATE: FEBRUARY 4, 2009

DEPARTMENT: HUMAN RESOURCES

| | | BLS COUNSELING SERVICES, INC. EL PASO, TX | | COMPREHENSIVE DRUG TESTING, INC. (CDT) SANTA ANA, CA | | CONCENTRA HEALTH SERVICES, INC. ADDISON, TX | | CONFIDENTIAL DRUG TEST EL PASO, TX | |
|---------------------------------------|---|--|------------------------|---|------------------------|--|------------------------|---------------------------------------|------------------------|
| ITEM NO. | DESCRIPTION AND ANNUAL ESTIMATE | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL |
| 1 | NONREGULATED URINE DRUG SCREENS 350 ESTIMATED ANNUALLY | \$38.00 | X 350 \$13,300.00 | \$36.50 | X 350 \$12,775.00 | \$37.50 | X 350 \$13,125.00 | \$22.50 | X 350 \$7,875.00 |
| 2 | REGULATED URINE DRUG SCREENS 650 ESTIMATED ANNUALLY | \$40.00 | X 650 \$26,000.00 | \$35.50 | X 650 \$23,075.00 | \$47.50 | X 650 \$30,875.00 | \$28.00 | X 650 \$18,200.00 |
| 3. | HAIR TEST DRUG SCREENS 250 ESTIMATED ANNUALLY | \$112.00 | X 250 \$28,000.00 | \$65.00 | X 250 \$16,250.00 | \$80.50 | X 250 \$20,125.00 | \$50.00 | X 250 \$12,500.00 |
| 4 | BREATH ALCOHOL TESTS 300 ESTIMATED ANNUALLY | \$38.00 | X 300 \$11,400.00 | \$46.00 | X 300 \$13,800.00 | \$24.50 | X 300 \$7,350.00 | \$18.00 | X 300 \$5,400.00 |
| TOTAL ESTIMATED ANNUAL AMOUNT: | | | \$78,700.00 | | \$65,900.00 | | \$71,475.00 | | \$43,975.00 |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: Isi

DATE: 2/26/09

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| | | DENVER OCCUPATIONAL & AVIATION MEDICINE CLINIC, PC DENVER, CO | | KROLL LABORATORY SPECIALISTS, INC. GRETNA, LA | | LAS PALMAS DEL SOL HEALTHCARE SYSTEM EL PASO, TX | | PREMIER INTEGRITY SOLUTIONS, INC. RUSSELL SPRINGS, KY | |
|---------------------------------------|--|---|---------------------------|---|---------------------------|--|---------------------------|---|---------------------------|
| ITEM NO. | DESCRIPTION AND ANNUAL ESTIMATE | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL |
| 1 | NONREGULATED URINE DRUG SCREENS 350 ESTIMATED ANNUALLY | \$27.90 | X 350 \$9,765.00 | \$29.50 | X 350 \$10,325.00 | \$42.50 | X 350 \$14,875.00 | \$28.75 | X 350 \$10,062.50 |
| 2 | REGULATED URINE DRUG SCREENS 650 ESTIMATED ANNUALLY | \$27.90 | X 650 \$18,135.00 | \$32.50 | X 650 \$21,125.00 | \$42.50 | X 650 \$27,625.00 | \$31.75 | X 650 \$20,637.50 |
| 3. | HAIR TEST DRUG SCREENS 250 ESTIMATED ANNUALLY | \$68.00 | X 250 \$17,000.00 | \$55.00 | X 250 \$13,750.00 | \$65.00 | X 250 \$16,250.00 | \$56.00 | X 250 \$14,000.00 |
| 4 | BREATH ALCOHOL TESTS 300 ESTIMATED ANNUALLY | \$27.50 | X 300 \$8,250.00 | \$27.00 | X 300 \$8,100.00 | \$35.00 | X 300 \$10,500.00 | \$24.75 | X 300 \$7,425.00 |
| TOTAL ESTIMATED ANNUAL AMOUNT: | | \$53,150.00 | | \$53,300.00 | | \$69,250.00 | | \$52,125.00 | |

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DEPARTMENT: HUMAN RESOURCES

| | | RI-TECH DRUG TESTING EL PASO, TX | | TRI-STATE INDEPENDENT MEDICAL EXAMINERS, PLLC LOUISA, KY | | | |
|---------------------------------------|---|-------------------------------------|---------------------------|--|---------------------------|--|--|
| ITEM NO. | DESCRIPTION AND ANNUAL ESTIMATE | PER SCREENING | ESTIMATED YEARLY TOTAL | PER SCREENING | ESTIMATED YEARLY TOTAL | | |
| 1 | NONREGULATED URINE DRUG SCREENS ----- 350 ESTIMATED ANNUALLY | \$10.00 | X 350 \$3,500.00 | \$42.00 | X 350 \$14,700.00 | | |
| 2 | REGULATED URINE DRUG SCREENS ----- 650 ESTIMATED ANNUALLY | \$19.00 | X 650 \$12,350.00 | \$42.00 | X 650 \$27,300.00 | | |
| 3. | HAIR TEST DRUG SCREENS ----- 250 ESTIMATED ANNUALLY | \$55.00 | X 250 \$13,750.00 | \$80.00 | X 250 \$20,000.00 | | |
| 4 | BREATH ALCOHOL TESTS ----- 300 ESTIMATED ANNUALLY | \$12.00 | X 300 \$3,600.00 | \$42.00 | X 300 \$12,600.00 | | |
| TOTAL ESTIMATED ANNUAL AMOUNT: | | \$33,200.00 | | \$74,600.00 | | | |

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| BID ITEM: DRUG TESTING AND ALCOHOL SCREENING | | BID #2009-093 | | |
| BID DATE: FEBRUARY 4, 2009 | | DEPARTMENT: HUMAN RESOURCES | | |
| | RI-TECH DRUG TESTING EL PASO, TX | TRI-STATE INDEPENDENT MEDICAL EXAMINERS, PLLC LOUISA, KY | | |
| <p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S) IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF THE CONTRACT.</p> <p>NO OPTION OFFERED</p> | <input type="checkbox"/> <input type="checkbox"/> | <input checked="" type="checkbox"/> <input type="checkbox"/> | | |
| PAYMENT TERMS: | NET - 30 DAYS | 2% - 10 DAYS 2% - 20 DAYS 2% - 30 DAYS NET - 30 DAYS | | |
| BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD: | YES <input type="checkbox"/> NO <input checked="" type="checkbox"/> | YES <input checked="" type="checkbox"/> NO <input type="checkbox"/> | | |
| BIDS SOLICITED: 54 | | BIDS RECEIVED: 10 | | BIDS LOCAL: 42 |
| | | | NO BIDS: 0 | |

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: IsI

DATE: 2/26/09