

# CITY OF EL PASO BID TABULATION

BID ITEM: ALLISON PROPRIETARY PARTS AND SERVICE (RE-BID)		BID # 2009-087		
BID DATE: JANUARY 28, 2009		DEPARTMENT: FIRE		
		RJ BORDER INTERNATIONAL TRUCKS EL PASO, TX	RUSH TRUCK CENTERS OF TEXAS, LP DBA RUSH TRUCK CENTER, EL PASO	STEWART & STEVENSON, LLC EL PASO, TX
<b>PRICE ADJUSTMENT FACTOR</b>				
ITEM DESCRIPTION		NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP	NET <u>OR</u> % DISCOUNT <u>OR</u> MARKUP
ITEM 1.	PART I: PARTS	NET <input type="checkbox"/>	NET <input type="checkbox"/>	NET <input type="checkbox"/>
		- ____%DISCOUNT <input type="checkbox"/>	- ____%DISCOUNT <input type="checkbox"/>	- <u>26</u> %DISCOUNT <input checked="" type="checkbox"/>
		+ <u>15</u> % MARKUP <input checked="" type="checkbox"/>	+ <u>14</u> % MARKUP <input checked="" type="checkbox"/>	+ ____ % MARKUP <input type="checkbox"/>
Discount/Mark-up proposed from the _____ Price List [OR Catalog] (MANUFACTURER OR BRAND NAME)		<u>ALLISON</u>	<u>ALLISON TRANSMISSION</u>	<u>ALLISON CD</u>
List Number _____ Dated _____ (AS SUPPLEMENTED, FOR ANY QUANTITY AS NEEDED):		<u>NONE STATED</u> <u>JAN. 20, 2009</u>	<u>NONE STATED</u> <u>09/2008</u>	<u>SA2187EN</u> <u>1 AUG 2008</u>
FROM PRICE LIST FOR MARKETING LEVEL:		<b>NONE STATED</b>		
WHOLESALER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DISTRIBUTOR		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
JOBBER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
DEALER		<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
RETAILER		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
OTHER _____		<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

APPROVED BY: Isf

DATE: 2/3/09

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ITEM	MANUFACTURER'S PRICE LIST IDENTIFICATION:			
1.	MANUFACTURER	ALLISON	ALLISON TRANSMISSION	ALLISON PRICE LIST CD
	PRICE LIST FORM NUMBER			
	AND/OR DATE	JAN. 20, 2009	SEPT 2008	
2.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
3.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
4.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
5.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
6.	MANUFACTURER			
	PRICE LIST FORM NUMBER			
	AND/OR DATE			
TWO (2) COPIES OF EACH CATALOG/PRICE LIST OR DISKS INCLUDED WITH THE BID PACKAGE:		YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	NONE STATED	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
		(ONE ONLY)		

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PART B: SERVICE LABOR RATES				
		\$75.00 PER HOUR	\$70.00 PER HOUR	\$72.00 PER HOUR
		\$101.00 PER HOUR	\$80.00 PER HOUR	\$92.00 PER HOUR
SAMPLE PRICING EVALUATION:		MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED):		
TITLE AND YEAR OF LABOR GUIDE:	TITLE: ----- YEAR:	MOTOR GUIDE 10TH EDITION ----- 1978 - 2006	MOTORS 11TH EDITION ----- 2008	NONE STATED ----- NONE STATED
1.	DESCRIPTION:	TRANS CONNECTORS	TRANS CONNECTORS	TRANS CONNECTORS
	SAMPLE (BID) PRODUCT PART NUMBER:	29505516	29505516	29505516
	YOUR (BID) PRODUCT NUMBER:	29505516	29505516	29505516
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$80.73	\$89.03	\$80.73
	a. CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$49.96	\$71.70 (MARK-UP)	\$59.74
	b. TOTAL LABOR HOUR(S):	2.5	1	1
	TOTAL LABOR COST:	\$187.50	\$70.00	\$72.00
	(BASED ON SECTION A, PART II, SERVICE LABOR RATES, REGULAR OPERATING HOURS)			
c. TOTAL COST [PARTS (a) + LABOR (b)]:	\$237.46	\$160.73	\$131.74	
2.	DESCRIPTION:	TRANS SOLENOID	TRANS SOLENOID	TRANS SOLENOID
	SAMPLE (BID) PRODUCT PART NUMBER:	29537373	29537373	29537373
	YOUR (BID) PRODUCT NUMBER:	29537373	AT 29537373	29537373
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$88.05	\$74.70 (MARK-UP)	\$88.05
	a. CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$60.75	\$56.77 (MARK-UP)	\$65.16
	b. TOTAL LABOR HOUR(S):	3.75	4.1	1
	TOTAL LABOR COST:	\$281.25	\$287.00	\$72.00
	(BASED ON SECTION A, PART II, SERVICE LABOR RATES, REGULAR OPERATING HOURS)			
c. TOTAL COST [PARTS (a) + LABOR (b)]:	\$342.00	\$343.77	\$137.16	

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<b>SAMPLE PRICING EVALUATION:</b>	<b>MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED):</b>			
<b>3.</b>	DESCRIPTION:	HUB RETARDER ASM	HUB RETARDER ASM	HUB RETARDER ASM
	SAMPLE (BID) PRODUCT PART NUMBER:	23011251ATD	23011251ATD	23011251ATD
	YOUR (BID) PRODUCT NUMBER:	23011251ATD	23011251ATD	23011251ATD
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$2,875.17	\$847.00	\$2,875.17
	a. CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$833.87	\$689.70 (MARK-UP)	\$2,127.63
	b. TOTAL LABOR HOUR(S):	3.5	32	30
	TOTAL LABOR COST:	\$262.50	\$2,240.00	\$2,160.00
	(BASED ON SECTION A, PART II, SERVICE LABOR RATES, REGULAR OPERATING HOURS)			
	c. TOTAL COST [PARTS (a) + LABOR (b)]:	\$1,096.37	\$2,929.70	\$4,287.63
<b>4.</b>	DESCRIPTION:	SPEED SENSOR	SPEED SENSOR	SPEED SENSOR
	SAMPLE (BID) PRODUCT PART NUMBER:	29543432	29543432	29543432
	YOUR (BID) PRODUCT NUMBER:	29543432	AT 29543432	29543432
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$78.66	\$73.31	\$78.66
	a. CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$54.28	\$52.23 (MARK-UP)	\$58.21
	b. TOTAL LABOR HOUR(S):	1.0	1	1
	TOTAL LABOR COST:	\$75.00	\$70.00	\$72.00
	(BASED ON SECTION A, PART II, SERVICE LABOR RATES, REGULAR OPERATING HOURS)			
	c. TOTAL COST [PARTS (a) + LABOR (b)]:	\$129.28	\$122.23	\$130.21

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SAMPLE PRICING EVALUATION:		MANDATORY REQUIREMENT (EVEN IF BIDDING AS SPECIFIED):		
<b>5.</b>	DESCRIPTION:	TRANS FILTER KIT	TRANS FILTER KIT	TRANS FILTER KIT
	SAMPLE (BID) PRODUCT PART NUMBER:	29545779	29545779	29545779
	YOUR (BID) PRODUCT NUMBER:	29545779	AT 29545779	29545779
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP:	\$75.06	\$103.52	\$71.06
	a. CITY'S COST, AFTER DISCOUNT/MARK-UP:	\$59.52	\$73.76 (MARK-UP)	\$52.58
	b. TOTAL LABOR HOUR(S):	2.0	1.4	1.5
	TOTAL LABOR COST:	\$150.00	\$98.00	\$108.00
	(BASED ON SECTION A, PART II, SERVICE LABOR RATES, REGULAR OPERATING HOURS)			
c. TOTAL COST [PARTS (a) + LABOR (b)]:	\$209.52	\$171.76	\$160.58	
THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.  BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:  ONE (1) ADDITIONAL YEAR AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.  TWO (2) ADDITIONAL YEARS AT THE SAME UNIT PRICE(S), IF THE OPTION IS EXERCISED PRIOR TO THE EXPIRATION OF THE ORIGINAL TERM OF CONTRACT.  NO OPTION OFFERED.		<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>	<input type="checkbox"/>   <input type="checkbox"/>   <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>   <input type="checkbox"/>   <input type="checkbox"/>

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PAYMENT TERMS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER AGREES TO ACCEPT PAYMENT BY PROCUREMENT CARD:	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>
BIDDER'S PROMISED DELIVERY: Within ___ consecutive calendar day(s)	5	5	5
Within ___ hours or overnight after receipt of verbal order in cases of emergency.	24	24	24
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID.			
BIDS SOLICITED: 13		BIDS RECEIVED: 3	
		BIDS LOCAL: 7	
		NO BIDS: 0	

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