

CITY OF EL PASO BID TABULATION

BID ITEM: NAVISTAR/INTERNATIONAL PROPRIETARY PARTS & SERVICE		BID # 2007-091		
BID DATE: FEBRUARY 14, 2007		DEPARTMENT: GENERAL SERVICES - FLEET		
	BORDER INTERNATIONAL TRUCKS EL PASO, TX			
ITEM DESCRIPTION	PRICE ADJUSTMENT FACTOR			
A. PRICE LIST PRICING	NET <input type="checkbox"/>			
ITEM 1: NAVISTAR (INTERNATIONAL) PROPRIETARY PARTS FOR INTERNATIONAL BRAND VEHICLES	- ____% DISCOUNT <input type="checkbox"/>			
	+ 20% MARKUP <input checked="" type="checkbox"/>			
Discount/Mark-up proposed from the _____ Price List (OR Catalog) (Manufacturer or Brand Name)	<u>INTERNATIONAL</u>			
List Number _____ Dated _____ as supplemented, for any quantity as needed:	<u>PL-313-320WA</u> <u>DEC. 25, 2006</u>			
FROM PRICE LIST FOR MARKETING LEVEL:				
WHOLESALE <input type="checkbox"/>	<input type="checkbox"/>			
DISTRIBUTOR <input type="checkbox"/>	<input type="checkbox"/>			
JOBBER <input type="checkbox"/>	<input type="checkbox"/>			
DEALER <input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>			
RETAILER <input type="checkbox"/>	<input type="checkbox"/>			
OTHER _____ <input type="checkbox"/>	<input type="checkbox"/>			

APPROVED BY: _____ /s/

DATE: 2/20/07

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B. SERVICE LABOR RATES:					
1.	JOB TITLE	MASTER MECH.			
	HOURLY RATE: REGULAR	\$33.50			
	HOURLY RATE: HOLIDAY	\$33.50			
	SHOP BILLING RATE: REGULAR	\$75.00			
	SHOP BILLING RATE: HOLIDAY	\$112.50			
2.	JOB TITLE	A - TECHNICIAN			
	HOURLY RATE: REGULAR	\$28.00			
	HOURLY RATE: HOLIDAY	\$28.00			
	SHOP BILLING RATE: REGULAR	\$75.00			
	SHOP BILLING RATE: HOLIDAY	\$112.50			

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B. SERVICE LABOR RATES (CONTINUED):				
3.	JOB TITLE	B - TECHNICIAN		
	HOURLY RATE: REGULAR	\$25.00		
	HOURLY RATE: HOLIDAY	\$25.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		
4.	JOB TITLE	C - TECHNICIAN		
	HOURLY RATE: REGULAR	\$20.00		
	HOURLY RATE: HOLIDAY	\$20.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		
5.	JOB TITLE	D - TECHNICIAN		
	HOURLY RATE: REGULAR	\$15.00		
	HOURLY RATE: HOLIDAY	\$15.00		
	SHOP BILLING RATE: REGULAR	\$75.00		
	SHOP BILLING RATE: HOLIDAY	\$112.50		

LIST BRAND NAMES OF OEM COMPONENTS FOR WHICH YOU ARE CERTIFIED / AUTHORIZED SERVICE AND REPAIR FACILITY:				
1.	DESCRIPTION	INTERNATIONAL		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	ALL		
2.	DESCRIPTION	CUMMINS		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	ALL		
3.	DESCRIPTION	CATERPILLAR		
	BRAND NAME	DIESEL		
	TYPE OF CERTIFICATIONS	TRUCK ONLY - ALL		
4.	DESCRIPTION	EATON		
	BRAND NAME	DIFF. + TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		
5.	DESCRIPTION	ROCKWELL		
	BRAND NAME	DIFF. + TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		
6.	DESCRIPTION	ALLISON		
	BRAND NAME	AUTO. TRANS.		
	TYPE OF CERTIFICATIONS	ALL MODELS		

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LIST BRAND NAMES OF OEM COMPONENTS FOR WHICH YOU ARE CERTIFIED / AUTHORIZED SERVICE AND REPAIR FACILITY:				
SAMPLE PRICING: MADATORY REQUIREMENT:				
1.	DESCRIPTION	FAN DRIVE		
	SAMPLE PRODUCT PART NUMBER	P/N 1616955C91		
	YOUR (BID) PRODUCT PART NUMBER	1616955C91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$835.48		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$478.34		
2.	DESCRIPTION	FAN DRIVE		
	SAMPLE PRODUCT PART NUMBER	P/N 1617899C91		
	YOUR (BID) PRODUCT PART NUMBER	16167899C91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$783.88		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$448.80		
3.	DESCRIPTION	ACCELERATOR CABLE		
	SAMPLE PRODUCT PART NUMBER	P/N 475174C5		
	YOUR (BID) PRODUCT PART NUMBER	475174C5		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$76.06		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$43.12		
4.	DESCRIPTION	ACCELERATOR CABLE		
	SAMPLE PRODUCT PART NUMBER	P/N 2010529C91		
	YOUR (BID) PRODUCT PART NUMBER	2010529C91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$85.29		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$48.35		
5.	DESCRIPTION	DOOR HANDLE		
	SAMPLE PRODUCT PART NUMBER	P/N 1680789C91		
	YOUR (BID) PRODUCT PART NUMBER	3550925C91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$141.31		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$63.01		
6.	DESCRIPTION	TURBO BOOT		
	SAMPLE PRODUCT PART NUMBER	P/N 2004161C1		
	YOUR (BID) PRODUCT PART NUMBER	2004161C1		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$80.45		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$37.20		

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SAMPLE PRICING: MADATORY REQUIREMENT (CONTINUED):				
7.	DESCRIPTION	PIPE EXHAUST		
	SAMPLE PRODUCT PART NUMBER	P/N 532395C1		
	YOUR (BID) PRODUCT PART NUMBER	532395C1		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$108.54		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$59.91		
8.	DESCRIPTION	LIGHT ASSY.		
	SAMPLE PRODUCT PART NUMBER	P/N 168510C91		
	YOUR (BID) PRODUCT PART NUMBER	1685210C91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$16.01		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$9.82		
9.	DESCRIPTION	AIR HORN		
	SAMPLE PRODUCT PART NUMBER	P/N 244283R91		
	YOUR (BID) PRODUCT PART NUMBER	244283R91		
	YOUR LIST PRICE, BEFORE DISCOUNT/MARK-UP	\$196.04		
	CITY'S COST, AFTER DISCOUNT/MARK-UP	\$97.54		
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE AN OPTION TO EXTEND THE TERM OF THE AGREEMENT, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED ON THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF EXTENDING THE TERM OF THE CONTRACT FOR:</p> <p>ONE ADDITIONAL YEAR AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p> <p>TWO ADDITIONAL YEARS AT THE SAME UNIT PRICES, IF THE OPTION IS EXERCISED WITHIN:</p>		<input type="checkbox"/> <input checked="" type="checkbox"/>		

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A. TWO YEARS FROM DATE OF AWARD OF THE CONTRACT.	<input type="checkbox"/> <input type="checkbox"/>			
B. THREE YEARS FROM DATE OF AWARD OF THE CONTRACT.	<input type="checkbox"/> <input type="checkbox"/>			
C. NO OPTION OFFERED.	<input type="checkbox"/>			
PAYMENT TERMS:	NET - 30 DAYS			
BIDDER'S PROMISED DELIVERY:	24 HOURS			
IF BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL. A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVERY MAY BE CAUSE FOR THE REJECTION OF THE BID				
BIDS SOLICITED: 11		BIDS RECEIVED: 1		BIDS LOCAL: 4
				NO BIDS: 0

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